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# Vietbiz

**Footwear And Handbags**  
**2017**





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I. THE WORLD’S FOOTWEAR INDUSTRY

1. Production and Consumption worldwide and regional

World footwear production: Worldwide footwear production in 2015 was 23 billion pairs, down microscopically (0.4%) from the previous year’s performance. <sup>1</sup>

Figure 1: World Footwear Productions in 2016



In spite of minor variations in market share from year to year, the pattern for the footwear industry at the continental level remains fundamentally unchanged. According to the first of APPICAPS (Portuguese Footwear, Component and Leather Goods Manufacturer’s Association)’s yearbooks published in 2011, Asia is the footwear industry’s hub with its 87% of the world production with China performing as the undisputed leader. However, in 2015, Chinese production decreased 5%, and its market share dropped to 59%, the lowest level ever in their records. On the other hand, India, Vietnam and Indonesia were reinforcing their positions. <sup>2</sup>

<sup>1</sup> The 35th International Footwear Conference 2016  
<sup>2</sup> APPICAPS, World Footwear Year Book, 2016

Table 1: Top ten footwear manufacturers 2016

#	COUNTRY	PAIRS (MILLIONS)	WORLD SHARE
1	China	13,100	57.4%
2	India	2,257	9.6%
3	Vietnam	1,185	5.2%
4	Indonesia	1,110	4.9%
5	Brazil	954	4.2%
6	Turkey	500	2.2%
7	Pakistan	399	1.6%
8	Bangladesh	378	1.6%
9	Mexico	254	1.1%
10	Thailand	200	0.9%

Import

Europe is the leading importer of footwear, but its share of the world total continues to decrease, down to 36%(World Footwear Year Book 2016).Nevertheless, this figure is still three times higher than that of the world's population. This high level of outside purchasing is a function of European consumers’ superior purchasing power and European markets’ friendly openness. This is also true for North America and Oceania. On the other hand, for Africa, Asia and South America this ratio goes down six times to a paltry 50%. The only change this year to the list of the top 10 importers of footwear is Belgium’s entry at number eight, pushing Russia off the listing. The USA continues to be the largest importing country as the destination of one out of every five pairs of footwear imported worldwide. European countries take six of the top ten spots in this table, with Asia garnering the remaining three.



Table 2: Top 10 Footwear importers (Quantity) 2016

#	COUNTRY	PAIRS (MILLIONS)	WORLD SHARE
1	China	277	2.3%
2	Vietnam	292	2.4%
3	Indonesia	294	2.5%
4	Germany	294	2.5%
5	Belgium	336	2.8%
6	India	487	4.1%
7	United Kingdom	608	5.1%
8	Turkey	655	5.5%
9	Italy	745	6.2%
10	Hong Kong	2342	19.6%

(Source: World Footwear Yearbook)

Export

Eighty-five percent of all pairs of footwear exported worldwide in 2015 came from Asian countries, a percentage just slightly lower than that of the prior year. Of other continents, Europe is the only one to maintain more than a nominal share of the world trade (13%), mainly due to Intra-European trade. No other continent exports more than 1% of the world total. <sup>3</sup>

Table 3: Top 10 exporters (Quantity) in 2016

#	COUNTRY	PAIRS (MILLIONS)	WORLD SHARE
1	China	9313	67.3%
2	Vietnam	1021	7.4%
3	Indonesia	259	1.9%
4	Germany	253	1.8%
5	Belgium	238	1.7%
6	India	236	1.7%
7	United Kingdom	215	1.6%
8	Turkey	214	1.5%
9	Italy	206	1.5%
10	Hong Kong	166	1.2%

(Source: World Footwear Yearbook)

<sup>3</sup> APPICAPS, World Footwear Year Book, 2016

## World footwear consumption

Asia, making up 60% of the world's population, continues to increase its lead as the largest footwear-consuming continent, consuming 53% of global footwear production. At the country level, China is the largest footwear market, buying almost one out of every five pairs of shoes sold worldwide, accounting for 18% of the world's total output (2.5 pairs/person/year). Europe and North America still consume footwear higher than their populations would suggest. Europe consumes 16%, North America 16%, Africa 7%, South America 7% and Oceania 1%.

The European footwear market was valued at US\$43 billion in 2014, and expectations are it will grow at a CAGR of 1.5% from 2015 to 2021 to account for US\$48 billion in 2021. In volume terms, the European footwear market was valued at 2.1 billion units in 2014, CAGR growth of 1.2% from 2015 to 2021 to account for 2.3 billion units in 2021.

The North American footwear market was pegged at US\$ 81 billion in 2014 and estimated to reach US\$90 billion by 2021. Expectations are that the market will grow at a CAGR of 1.5% during the forecast period.

## 2. International trade dynamics

The World Footwear Yearbook estimated that after five years of double-digit growth, international footwear trade would decline in 2015. Specifically, the number of pairs exported fell 5% to 14 billion, their value by 5%, to 127 billion dollars. Despite similarities between these movements, the fall in quantity was driven almost entirely by Asian countries (responsible for 97% of the variation), while the decrease in value was mainly explained by European players' performance (responsible for 2/3rds of the movement), a function of Euro depreciation. The estimate is that this footwear market would be experiencing several changes as different patterns, meaning various footwear categories would evolve. The U.K. market for footwear as compared to the other European regional markets would be, expectations document, would experience high growth during the forecast period followed by the Germany and France.

Market trends are indicating that athletic footwear is in a decline stage across Europe, with consumers progressively favoring non-athletic footwear. Why? Reasons include: (1) Rising purchasing power of young people, (2) increasing fashion consciousness towards footwear products, and (3) others are now driving the growth of the footwear market in Europe. The non-athletic footwear segment led the footwear

market in the region in 2014 and was expected to continue maintaining its highest revenue share from 2015 to 2021. The superior performance of the products and higher numbers of working women and the growing middle class also act as major drivers for non-athletic footwear growth in Europe. Moreover, the transforming fashion trends, introduction of new footwear styles (including ethical footwear and recycled footwear), and technological innovations for comfortable footwear are fuelling Europe's footwear market expansion. Finally, factors such as availability of ethnic shoes of better designs, more online sales, and soft and lightweight shoe availability should be increasing footwear demand in the region.

Sales of all types of women's and children's shoes generate the footwear revenue. European consumers mostly favor non-athletic footwear, considering changes in lifestyle and increasing numbers of workers in the region. Discussing revenue, expectation is that the footwear market will be growing at a 1.2% CAGR during the forecast period due to demand for non-athletic footwear increasing. Major drivers for this market are: (1) young people's increasing purchasing power, and (2) consumers' increasing fashion consciousness about footwear. Apart from the aforementioned factors, product innovation and demand for enhanced comfort level are stimulating footwear buys in France and Germany, turn fuelling footwear growth in Europe. Moreover, rising preference for fashionable and durable non-athletic footwear should be continually influencing growth of the footwear market in Europe's major countries; these include the UK, Germany, Italy, Spain, and France. Europe footwear market leaders include Nike, Puma, Adidas, and Crocs. In Europe, footwear distribution is mainly through hypermarkets, supermarkets, online sale, sports retailers, and department stores.

Based on gender type, the European footwear market segments into kids, women's, and men's footwear. Expectations are that the men's footwear segment will be dominating European footwear throughout 2015 to 2021. Transforming fashion and brand offerings are key factors fuelling men's footwear growth in Europe. Moreover, eco-fashion products and adoption of new technological innovations in manufacturing footwear are also driving men's footwear in Europe. The footwear market segments by types of footwear into athletic footwear and non-athletic footwear. In terms of revenue and volume, the non-athletic footwear market expects to grow at a faster pace during the forecast period. Increasing varieties of products, changing fashion trends and rising purchasing power of young people are major drivers for Europe's footwear growth. Key manufacturers include Adidas, Nike, Puma, Deichmann and Batas.

North America's footwear market expects to show various trends such as innovations and new styles in



a range of footwear categories. One can segment footwear by type into athletic footwear and non-athletic footwear. Athletic footwear further subcategorizes into shoe inserts, sports (cross training), hiking shoes and hiking boots. Non-athletic footwear further subcategorizes into dress and formal, casual footwear and fashion footwear. In terms of gender, the market segments into men footwear, women footwear and kid footwear. Growing athlete numbers, along with emphasizing staying active and fit, are some factors that will be fuelling North American footwear growth. Expect the athletic footwear segment to grow faster in comparison to the non-athletic footwear segment. The U.S. market, no surprise, is the highest-value market in North America, with Canada and Mexico following. Factory outlets, department stores, online sellers, discount stores and other distribution channels serve as the main distributors of North American footwear.

Consumers’ growing fashion consciousness is also driving footwear demand in North America. Further, innovations in product designs, health and wellness trends and active promotions by footwear manufacturers are also driving the North American footwear demand. The footwear market in the U.S. is experiencing growth due to the influx of new and innovative designs coupled with increasing consumer awareness for healthy lifestyles. Because of their multipurpose use, athletic shoes can be worn for casual wear; that is part of their scope too, thus contributing to the segment’s growth. Additionally, the rampant increase of online sales is also affecting North American footwear sales, to the point of “brick and mortar” stores closing all the time now. Using online platforms is easy and available. The North American footwear markets growing a great deal too because of growth in the number of athletes in the region and because of their popularity. Increasing numbers of women in the North American workforce is leading to the women’s footwear growth. These factors are combining to influence the North American footwear market positively.

In North America, the U.S., of course, reaps the largest market share and revenue, and that will continue. Canada follows the U.S. in revenue; that will be remaining the same.

The region operates with numerous brands; large numbers of them are into multi-segments while others’ strategy is performing in a limited segmental scope. Here are some of the major manufacturers: Adidas, Nike, Sketchers, New Balance, and Aldo

A VIETNAM FOOTWEAR INDUSTRY OVERVIEW

Vietnam’s leather and footwear industry is an important producer of fashion goods for export and domestic consumption.

1. Period of 2011-2016

Vietnam’s export value for leather and footwear grew in a stable manner every year during the 2011-16 period to reach US\$57.5 billion in total. This period was fast growing for Vietnam’s leather and footwear industry. During it, this industry’s exports increased from US\$7 billion in 2011 to US\$13billion in 2016, up 14%/year. Traditional markets - such as the US, EU and Japan - grew remarkably. According to McKinsey’s apparel CPO survey 2013 on “the worldwide future leather and footwear sourcing”, Vietnam was number two as a continuous-sourcing country for international buyers. Bangladesh was the number one.

The General Department of Customs’ data documented that export value in 2011 wasUS\$6.5 billion, in 2012 it was US\$7.3 billion, in 2013 it was US\$8.4 billion, it wasUS\$10.3 billion in 2014, it was US\$12 billion in 2015, and US\$13 billion in 2016

Table 4: Export value of Vietnam footwear during 2011 - 2016

Year	2011	2012	2013	2014	2015	2016
Value (US\$ billion)	6.5	7.3	8.4	10.3	12	13

(Source: Vietnam General Department of Customs.)



The statistics set forth that during these years, the footwear export cycle usually was growing in the second quarter, reaching the highest level in the third quarter. In 2016, the products' average export value was \$1.1 billion/month. The US is the largest buyer of Vietnam's footwear, accounting for 30% of the industry's total export value. Footwear export value made up 11% of Vietnam's total export value to the US.

In 2016, the US, the largest footwear export market for Vietnam, was responsible for revenue of \$4.5 billion, up 10% against that of the previous year. China's export value of \$905millionplaced it second, followed by Belgium \$825 million, Germany with \$765 million, and Japan at \$675 million. In regional terms, the EU was the largest footwear importer of Vietnam's footwear. Footwear exports from Vietnam to the EU will be increasing further with the signing of the EU-Vietnam Free Trade Agreement.

Vietnam's footwear industry, with its long developmental history, is an industry with export advantages, and it contributes significantly to economy. The Vietnamese Leather Footwear and Handbags Association (LEFASO)'s data show that the industry's export for 2009-2016 was rising even in the crisis that led to difficult domestic and international economic times. Despite a decline in 2012, exports to EU continued to increase during 2013-2016. The U.S., EU, China and Japan are now remaining as Vietnam's leather and footwear industry's largest buyers.

Footwear industry analysts find that the recent productions tend to be located either at the beginning of the value chain (preproduction activities such as R&D, design, core inputs) or at its end (postproduction activities such as marketing, advertising, logistics and sales). These tasks tend to be more relationship-specific and knowledge intensive, therefore generally conducted in high-income countries such as Italy, UK, and Germany.<sup>4</sup> These countries have comparative advantage in knowledge and contract-intensive tasks, and they naturally specialize in upstream activities. We call those countries' companies lead firms, normally large retailers and brand owners, which in most cases outsource the manufacturing process to a global network of suppliers. Those lead firms have an abundant effect on the remaining companies that participate in the global value chain (GVC). The lower value-added tasks, in contrast, tend to concentrated on downstream assembly activities. These tasks are more standardized, labour-intensive, and commonly situated in medium- and low-income countries such as Brazil, China, Vietnam, and India.

In the global footwear value chain, developing countries normally provide much of the semi-finished inputs used by developed countries' exporters such as raw leather. At the same time, these countries

<sup>4</sup>Schmitz Hubert, "Learning and Earning in Global Garment and Footwear Chains", *The European Journal of Development Research*, 18 (2006) 4

import leather (as core inputs), design, R&D, and especially, brand names. However, in Vietnam's case, raw material capability is unsatisfied both qualitatively and quantitatively. According to international export standards, Vietnamese footwear manufacturers must import raw leather, tanned leather and other producing inputs. Except for labor advantages, Vietnam's footwear industry is obviously unable to provide anything to participating in GVCs. Employment creation - the obvious comparative advantage of Vietnam's footwear exports - may be the major benefit that Vietnam has enjoyed from participating in GVCs.

**Table 5. Footwear revealed comparative advantage (RCA)<sup>5</sup> of 6 global major exporters, 2014**

Vietnam	China	India	Indonesia	Brazil	Italy
9.5	3.2	1.2	3.1	0.7	3.1

(Source: Calculated base on UN Comtrade's data, 2015)

**Sector Perspective**

In the global supply chains of giant manufacturers such as Nike and Adidas, Vietnamese companies are at a passive position with their operating only as outsourced companies, and their production heavily relies on the outsourcers' orders. Vietnam faces paradox whereby it is a powerhouse for leather and footwear products, but domestic enterprises are overwhelmed both at home and abroad. There are 800 enterprises operating in this sector in Vietnam, of which the foreign-invested enterprises account for only 23% but contribute 65% of export revenues. The domestic market, consuming 180 million pairs of shoes worth US\$5 billion/year, is also dominated by foreign enterprises with Chinese ones controlling the segment of cheap products and other foreign brands ruling the high-end segment. Such a challenging situation requires Vietnamese enterprises to be more proactive to deal with the shortage of funds, technology and senior staff, as well as low management capacity and poor labor productivity. They also should pay more attention to research and market analysis, standardize quality, increase staff training, form supply chains between domestic enterprises, meet rules of origins and the requirements of environmental protection, labor and technological processes.

<sup>5</sup>The RCA is equal to the proportion of the country's exports that are of the class under consideration (Eij/Eit) divided by the proportion of world exports that are of that class (Enj/Ent) (E: export, i: country index; n: set of countries; j: commodity index and t: set of commodities).

In conclusion, Vietnam's leather and footwear sector will continue to reform and integrate further into the global economy thanks to institutional reforms, restructuring efforts and internal potentials of enterprises, whether the TPP is present or not

**2. Main activities of the Vietnam Leather Footwear and Hand bag Association (Lefaso)**

**General Information**

Established on June 9, 1990

A voluntary, non-government and social economic associated organization

Represents the manufacturers, traders, service suppliers... in the leather, footwear and handbag Industry in Vietnam

Official member of IFC (the International Footwear Conference, with members from 11 countries and territories)

Executive Committee consists of 20 executive members, including the Chairman, five Vice Chairmen, and General Secretary

Number of members: 160 enterprises



**Main Activities**

**- Industry representation**

Represents the leather, footwear and handbag enterprises in relating with the Government and foreign companies and organizations

Protect legitimate interests of members

Make recommendations and suggestions for the Government's draft of trade and investment policies

**- Supporting activities**

Organize trade promotion activities

Organize training activities

Investment and financial consultant services...

-Provide information on the leather, footwear and handbag industry

Update the information and data of the industry for the Government and related agencies

Collect statistics and forecasts on development of the Industry

Collect and provide trade information to domestic and foreign enterprises

**- Management Board**

Executive Committee of 20 executive members elected by the Member Assembly, including Chairman, 5 Vice-Chairmen, General Secretary and others.

Association's Secretariat headed by a General Secretary to assist the Executive Committee for daily operation.



LEFASO'S ACTIVITIES



Award ceremony of Footwear enterprises

Vice Minister Trinh Dinh Dung visited and worked with footwear enterprises



LEFASO'S ACTIVITIES



Seminar on Footwear industry policies



Vietnam Footwear Conference 2016



Vietnam Footwear Summit 2017



Vietnam Footwear Summit





*Foreign trade missions visited Lefaso Center*





III. PRODUCTION CAPACITY OF VIETNAM’S LEATHER AND FOOTWEAR INDUSTRY

1. Industry’s scale

According to Vietnam’s General Statistics Office (GSO), 1,696 enterprises have registered to operate the country’s leather and footwear industry in 2015. Growth of the leather and footwear enterprises has averaged an enviable 9%/year during the period of 2010 to 2015, accounting for 2.6% of the total enterprises in the manufacturing and processing industries.

The number of companies in Vietnam’s leather and footwear industry is less than the number of companies in textiles and garments, construction, wholesale and retail industries, but bigger than other industries. Within the industry, the number of footwear enterprises was the biggest, accounting for 55%, followed by companies doing business in travel bags (42%) and leather tanneries (3%). The Leather and footwear industry employs a massive number (1.14 million) of Vietnamese. That is 18% of the total labor pool of the manufacturing and processing industries.

Table 6. Number of enterprises by products, during 2010-2015

	2010	2011	2012	2013	2014	2015
Tanning leather	48	49	44	44	50	38
Bags, handbags, travel goods of all kinds	411	482	526	571	627	800
Footwear of kinds	645	740	759	778	846	967
Total	1,104	1,271	1,329	1,393	1,523	1,805

(Source: Survey findings conducted by Vietnam’s General Statistics Office)

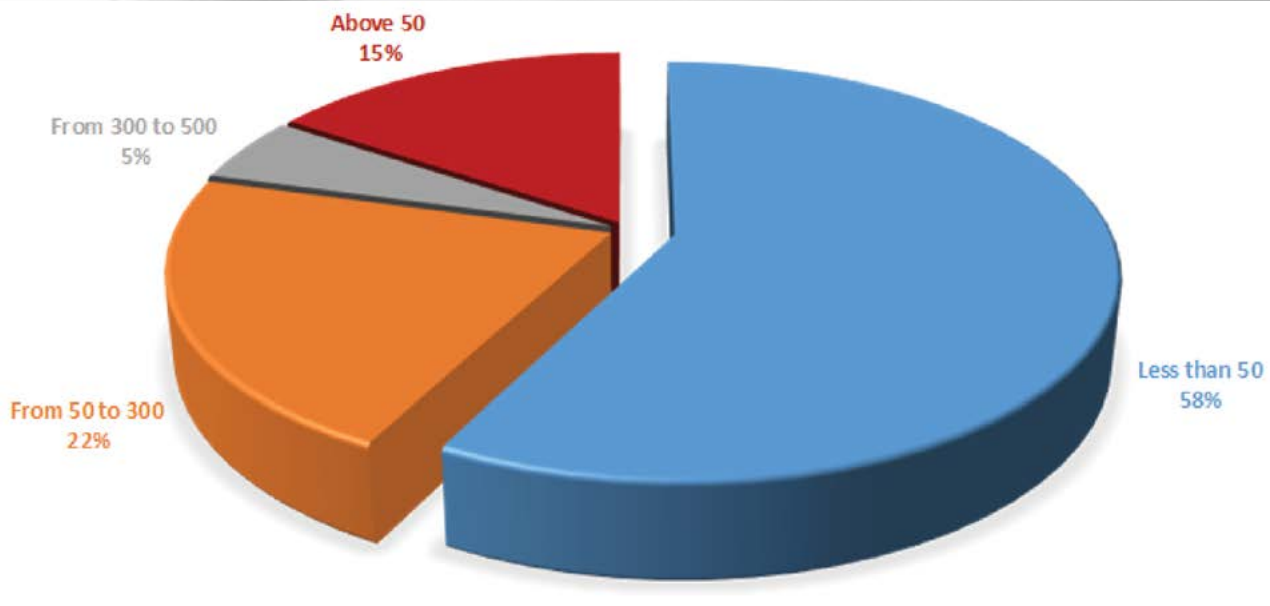
The leather and footwear enterprises are mostly small and medium (SME) sized companies:

Quantifying the labor pool, 58% of the industry’s enterprises operate with less than 50 employees, 22% have 50-300 employees, 5% have 300-500 employees, and 15% have more than 500 employees.

In capital terms, up to 81% of the enterprises are at less than VND50 billion (US\$2.2 million) capitalization, and only 19% of the enterprises exceed VND50 billion capitalization



Figure 2: Percentage of labours in Vietnam Footwear Manufacturers



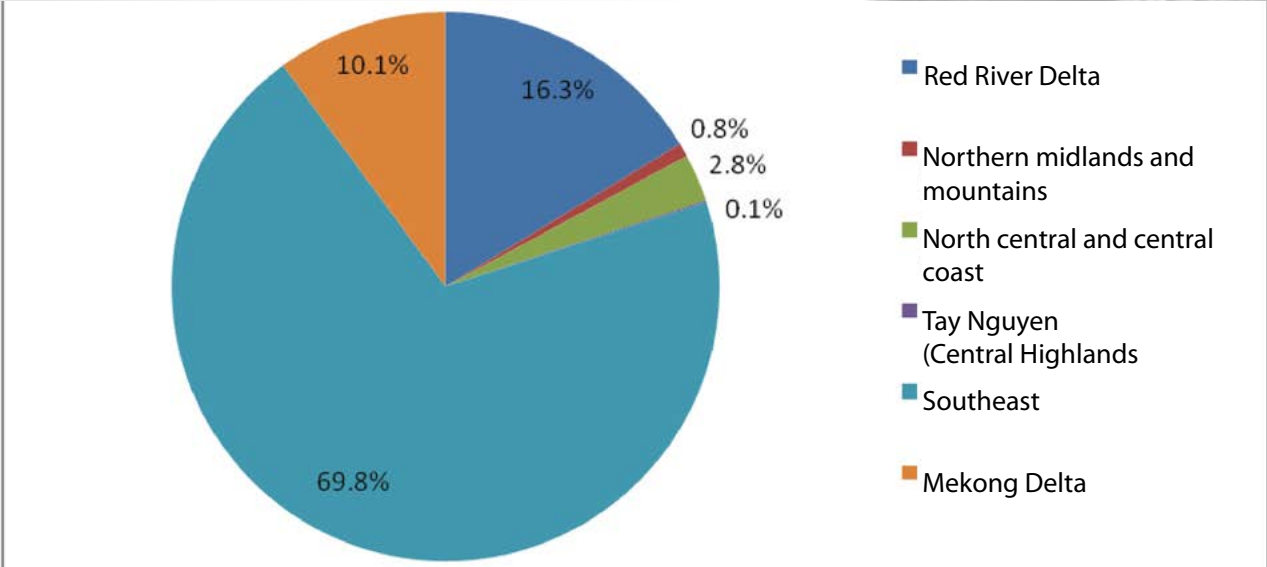


It is very hard for SMEs to: (i) garner large export orders, (ii) be able change to new and modern machinery and technology, or (iii) limit employee turnover. These constraints reduce Vietnamese enterprises' competitiveness against foreign direct investment (FDI) ones. The FDI are small in number, but large in capital and employment - most FDI companies employ 5,000 or more, with some massive companies even employing more than 10,000.

2. Production capacity of Vietnam

The global economic crisis in 2008 subsequently slowed down the export volume of Vietnam's leather and footwear industry. Spin-off effects were: (i) paying more attention to the domestic market, (ii) expanding distribution channels for anticipated domestic consumption improvement, and(iii) at the same time improving the service of existing footwear distribution channels and enhanced domestic market with high-quality and affordable prices for Vietnamese footwear products. These policies result in the industry's maintaining its continuous production for export and domestic markets, creating sustainable employment, and other advantages.

Figure 3: Percentage of footwear manufacturer distributed by region



(Source: Vietnam's General Statistics Office 2015)

Quantifying the categories of manufacturers, those in footwear are of the majority - 70%. Enterprises in other sectors such as tanneries and materials and accessories make up the other 30%. The number of enterprises, regardless company size, is the basis of these two percentages. Most of the tanneries and materials & accessories input suppliers in Vietnam are SMEs of small-size production, unable to meet demands of processing partners when it comes to varieties, quality, as well as scope of product supply.

What is the associated negative effect? (i) Vietnamese footwear processing enterprises must import most raw materials and accessories for production of export products and in large quantity and of high quality. (ii) Domestic production of materials and accessories for the footwear industry must be for lower quality footwear, mainly for domestic consumption or exporting to less developed countries.

The localization ratio of the leather and footwear sector is at a mere 40%, mainly from relatively unimportant items such as shoe soles, thread and fabrics for low-grade canvas shoe production. Meanwhile, those in the sector must import most machines and important materials for production such as high-end fabrics and artificial leather. Tanned leather imports were at US\$1.56 billion in 2016. In global footwear supply chains of world-leading brands such as Nike and Adidas, Vietnamese companies are operating as their offshore outsourcers with production orders assigned by foreign importers. Paradoxically, Vietnam is a major footwear producer and exporter, but its domestic firms are sufferers of squeezing in both domestic and international markets. Vietnam has 800 footwear companies, of which FDI companies account for 23% but contribute 80% of the export revenue.

Domestic market demand is 180 million pairs of footwear worth US\$ 5 billion/year, with foreign businesses garnering 60% of it. (China dominates the cheap segment while foreign brands control the upmarket segment). Indeed, Vietnamese companies are dealing with capital shortage, technology, senior human resources, governance, and low labor productivity. What is the corrective action? Attach much importance to market research and analysis, quality standardization, personnel training, production and supply chain formation to meet origin rules, requirements on quality, hygiene, labour and technology.

Developmental targets - as set forth in the General development plan of Vietnam's leather and footwear industry to 2020 and vision to 2030 - are taking initiatives in the direction of increasing production of materials and accessories in Vietnam. However, the investments in materials' and accessories' production need large financial allocation. Related to this is the world nowadays being an open global market whereby we can procure any kind of material inputs with acceptable price and suitable quality.



The increase of prices or limited sources of supply for input materials are the same “concern” for footwear producers worldwide, not only in Vietnam. Instead of using precious and limited land to build more leather tanneries (highly polluting), better to table this investment in favor of alternative footwear and handbag productions of high technology, green production, and high productivity.

Further, it is important for the industry to look for a new production model instead of the present pure processing production and to create brands for Vietnamese footwear and raise the images of Vietnam’s leather and footwear industry for a better place in Asia, in particular, and globally in general.

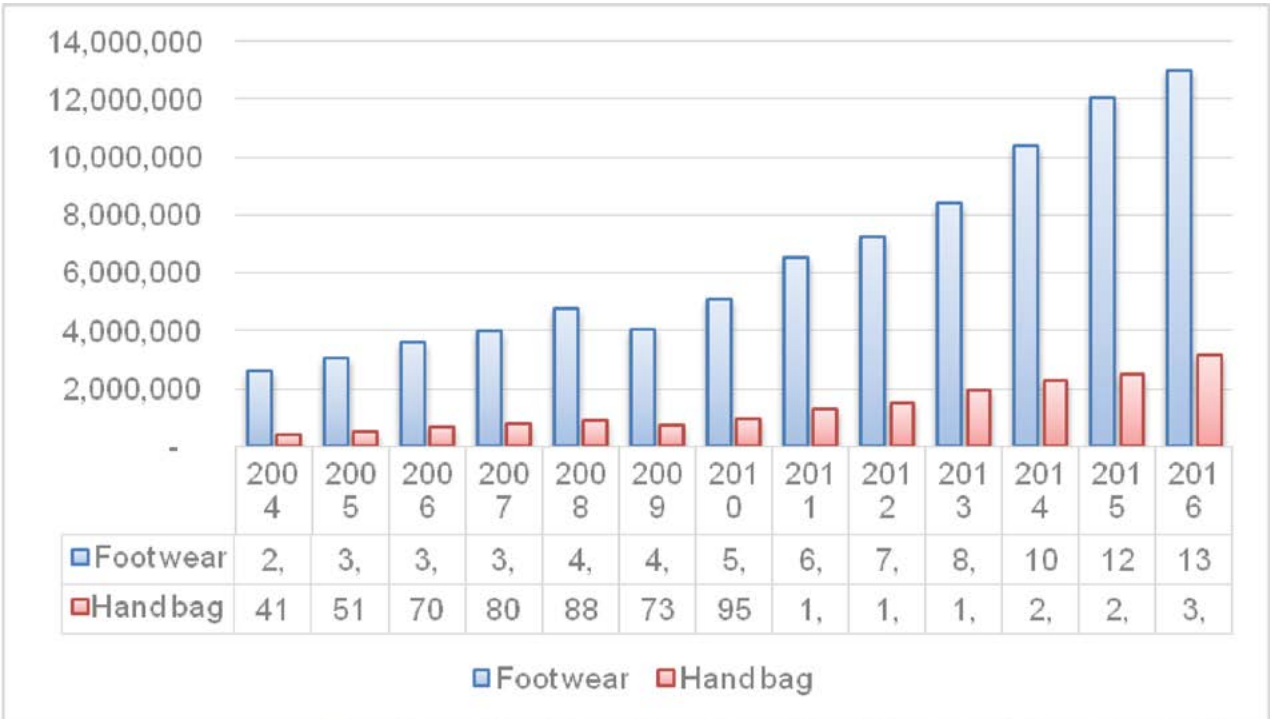


IV. Fast growth in Vietnam’s leather and footwear exports

Vietnam’s footwear exports have been significantly improving, especially after joining the WTO that reduced custom tariffs in importer countries. Thanks would also have to go to the Vietnamese Government’s policies of encouraging foreign investments and opening of export markets worldwide. Continuous trade promotion enhancement, particularly that under national trade promotion programs, are helping Vietnamese enterprises find partners and expand export markets, as well as attract foreign investors for building new facilities for footwear production in Vietnam. The industry diversifies footwear products to meet various demands from importers and widen the scope of supply and increase footwear production, improving the export structure for footwear products as follows:

Figure 4: Export revenue 2004 - 2016

(Unit: Bil. USD)



(Source: Vietnam General Department of Customs)



1. Two-digit export growth during 2010-2016

GSO figures document that for 2010-2016, average export of leather and footwear products increased 18%/year for footwear; 24%/year for handbags, travel goods, and wallets; and 22%/year for materials and accessories.

Eighty percent of Vietnam’s leather and footwear enterprises operating in Vietnam are on a processing contract basis for export, of which most of the foreign invested enterprises (FDI) have global supply chains of materials, and produce finished products for international footwear brands. This is the main reason why Vietnam’s leather and footwear export revenue sharply increased during this 2010-2016 period.

In 2016, the United States was the largest single buyer of Vietnam’s footwear export. It bought 36% of Vietnam’s footwear exports. The value of the United States’ buys were US\$4.7 billion, up 10% compared to that of 2015.

Vietnam’s footwear export to the EU was US\$4.16 billion, an increase of 20% and amounting to 33% of Vietnam’s footwear exports. China’s buys followed at US\$754.2 million (accounting for 6.3%, up 49%). Japan imported US\$598 million (5% of Vietnam’s subject exports, up 15%).

Looking at value, most of Vietnam’s footwear export markets in 2016 were associated with higher export values than in 2015. Footwear export to China remarkably increased due to growing Chinese labor costs. Moreover, the collapse of the Chinese Yuan is creating pressure on footwear processors in China. As a result, many investors in China are moving their footwear production - particularly sport shoes, canvas and leather shoes - to Vietnam for further export.

Noticeably, FDI enterprises continue to be major elements of Vietnam’s leather and footwear export, which gained US\$9.6 billion and increased by 20% over the previous year’s performance, reaping 80% of Vietnamese footwear export.

A TPP without the US will be casting a shadow over the potential tax cuts and, to a certain degree, affect Vietnam’s chance of boosting exports of leather and footwear products to the US, which is currently one of Vietnam’s largest buyers.

However, such concerns seem unfounded, because incentives for the sector are bound to increase even if no TPP materialization.

Firstly, Vietnam’s leather and footwear industry is competitive thanks to the country’s economic, political and social stability in addition to its abundant supply of cheap and highly skilled labor. Vietnam is Asia’s third largest footwear manufacturer and fourth in the world, accounting for 10% of the global market. Leather and footwear products are also a key export of Vietnam, contributing 10% of total export revenues. In 2016 Vietnam’s revenues emanating from footwear and handbag exports reached US\$16.2 billion, up 9% from the prior year, and expect the figure to be US\$18 billion in 2017 and US\$54 billion by 2030. The export structure is seeing improvement because of high-value products performing 10% higher, double the previous 5%.

Secondly, Vietnam is establishing a firm position among exporters to the US. Despite an imposed average tax rate of 14.3% since 2011, Vietnam’s footwear exports to the US are increasing 20-21% per year and the country now accounts for 10% of the US market.

Since January 1, 2014, thanks to EU’s GSP, Vietnam’s footwear export to EU increased by 20.5%/year. With the EVFTA taking effect, the objective hope is that by 2018, Vietnam will no longer be beneficiary of GSP preferences of the EU. The EVFTA is valuable, because most of footwear tariff lines will reduce to 0%, thus, of course, benefiting Vietnam’s footwear export to EU, and the associated benefit should be growth of 20-30%/year.

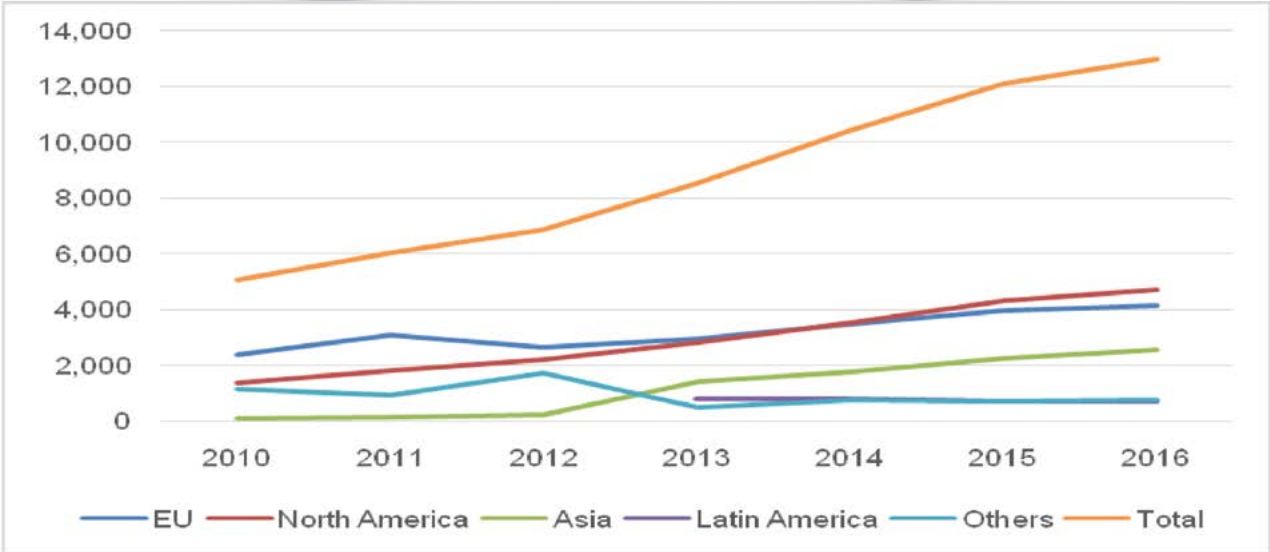
Table 7. Vietnam’s footwear export to world region markets

(Unit: Million pairs)

Market	2010	2011	2012	2013	2014	2015	2016
EU	2,404	3,111	2,650	2,964	3,519	4,000	4,161
North America	1,407	1,847	2,243	2,832	3,542	4,316	4,730
Asia	114	138	237	1,437	1,794	2,279	2,571
Latin America				797	795	751	740
Others	1,139	937	1,730	495	771	730	771
Total	5,064	6,033	6,860	8,525	10,421	12,076	12,975

(Source: Vietnam General Department of Customs)

Figure 5: Vietnam export quantities (pairs of shoes) to markets from 2010 - 2016



2. Materials and accessories supply

A LEFASO survey set forth that by the end of 2015 the supporting industry for leather and footwear production in Vietnam would be 129 enterprises, including tanneries and factories producing various materials and accessories for leather and footwear industry, of which:

a. Production of materials and accessories: Consists of 95 enterprises:

- **By company status:** Foreign invested enterprises (30%), Vietnamese enterprises (70%). Most of the foreign enterprises come from Taiwan, South Korea and China.
- **By location:** Ho Chi Minh city (47 enterprises), Binh Duong (27 enterprises), Dong Nai (17 enterprises), and Hanoi (5 enterprises); Hai Phong, Hung Yen, and Bac Ninh (less than 5).
- **By products:** Soles (23 enterprises); glue (11); woven fabric (4); molds (5); leatherette (6); accessories (11); paper and cardboard for packaging (4); machinery (1 enterprise); and other businesses for import and export of materials, accessories, machines and equipment for the leather and footwear industry.

Table 8. Material & accessories requirement for leather and footwear production.

Materials & accessories	Unit	Unit price	Q-ty	Total value (mil. US\$)	Domestic production		Import	
					%	Q-ty	Q-ty	Value mil. US\$
1. Tanning leather (for uppers, soles and bags)	Mil. Sqft	2,5 US\$/sq. ft.	721.09	1.802	29	210.00	511.09	1.277
2. Leatherette (for uppers, soles and bags)	Mil. m <sup>2</sup>	4 US\$/m2	177.96	712	5	8.90	169.06	676
3.Woven fabric (for uppers, soles and bags)	Mil. m <sup>2</sup>	4 US\$/m2	172.00	688	20	34.40	137.60	550
4. Nonwoven fabric (for sock liners and tongues)	Mil. m <sup>2</sup>	0.7 US\$/m2	76.67	69	15	11.50	65.17	45.6
5. Cardboard (for insole)	Mil. m <sup>2</sup>	1,2 US\$/m2	36.73	52	20	7.35	29.38	35.3
6. Soles	Mil. pairs	1.2 US\$/pair	982.00	982	70	687.40	294.60	294

(Source: LEFASO)



**b. Leather tanneries: Consists of 35 enterprises:**

- **By company status:** private (21 enterprises), state-owned (2 enterprises), joint-stock (1 enterprise), and FDI (11 enterprises).

- **By location:** Ho Chi Minh city (18 enterprises), Binh Duong (1), Dong Nai (5), Hanoi (1), Can Tho (1), Khanh Hoa (1), Thai Binh (1), Lang Son (1), Hai Phong (1), and Vung Tau (1).

- **Other productions:** Apart from above, the supporting industry of the textile and garment industry (producing fabric, labels, zippers, buttons, elastic bands, etc.) and other enterprises producing chemicals, plastic, metal and mechanical components and also providing several kinds of materials and accessories for the leather and footwear industry.

Based on calculations of LEFASO’s experts, materials and accessories take a large proportion (68-75%) of the footwear price structure. However, the ratio of domestic production of materials accounts for only 40-45%, with most of the important materials - such as tanning leather, artificial leather (leatherette), and fabrics for shoe uppers - having to be imported.

According to Vietnam’s General Statistics Office (GSO), the average growth rate of the index of industrial production (IIP) of the leather and footwear supporting industry was 16%/year for the period of 2006-2011. In 2011, the IIP index of supporting industry for leather and footwear was 20% of the country’s production of supporting industries (including for textiles, electronics, mechanics, etc.). Tables 7 and 8 below quantify leather, machinery and equipment imports during 2010-2015.

**c. Major import markets for material & accessories:**

- Leather: Korea (18%), Taiwan (14%), Thailand (11%), China (9%), and others
- Materials and accessories: China (60%), Taiwan (20%), Korea (10%), and others (10%)
- Machinery: Taiwan (49%), China (35%), Korea (9%), and others (6%)

**Table 9. Vietnam’s import of leather**

Unit: US\$ million

Import	2010	2011	2012	2013	2014
Raw leather	54.32	77.44	68.27	55.01	110.29
Finished leather	874.10	934.60	962.49	1,176.84	1,571.42

(Source: Statistics from World Customs Organization, provided by Vietnam’s GSO)

**Table 10. Vietnam’s import of machinery and equipment**

	2013	2014	2015
Machinery (HS:845310; 845320; 845380; 845390)	94	132	176

(Source: Statistics from World Customs Organization, provided by Vietnam’s GSO)





### 3. Opportunity and challenges of footwear – handbags and material

Having 20 years of establishing and developing, Vietnam's leather and footwear sector has made significant progress and been considered one of key industries promoting the development of Vietnam's economy. In the context of international economic integration, Vietnam's leather footwear sector not only offers opportunities to develop but also for solving challenges.

According to Vietnam's esteemed Ministry of Industry and Trade, Vietnam's leather and footwear products are exported to its main markets of the EU, North America, Asian countries, and South America, etc., accounting for 10% of the world's market share. Leather footwear is in the top three products with the highest export revenue of Vietnam, ranking only after crude oil and garments. A thousand enterprises are operating in the leather and footwear sector, employing 720,000 Vietnamese. The sector additionally involves thousands of private businesses and craft villages producing footwear with tens of thousands of employees, satisfying domestic demand and manufacturing for export.

Many opportunities and reasons now exist for becoming part of the leather footwear sector. Specifically: (i) A young and skilled labor force - who will satisfy employee needs to serve further development of the sector - is in place. (ii) The domestic market, with 90 million consumers, is also an opportunity for local enterprises. (iii) The ASEAN Economic Community has been in place to help market expansion and generate more opportunities for Vietnam's leather footwear sector.

Along with opportunity, the leather footwear sector will be facing multiple challenges. The Vietnamese leather and footwear enterprises still have an adequate number of weaknesses and difficulties.

Firstly, they only can perform in some certain activities of the total value chain of global footwear products; therefore, only very few enterprises are initiating manufacturing for producing materials and accessories for leather and footwear.

Secondly, enterprises cannot take initiative in sourcing materials; instead, they have to depend on customers and suppliers from China, South Korea and Taiwan instead. Apart from that, they also lack staple materials - such as leather, PVC plastic, PU paint, fabrics, accessories material, skilled technicians,

technological engineers, product development and marketing capacity. As a result, enterprises will need to improve their production and export capacity to compete and enhance competitiveness of their products for the market.

The sector will be encountering production difficulties, because many companies perform offshore contracting for foreign partners. Many accomplish the low-value stages in the global supply chain. In addition, they will see difficulties in non-tariff barriers, because their competitiveness, technical competence and designing capacity are weak while importers are always strict in demanding quality, delivery, and technical specifications. To penetrate developed markets such as the US and Japan, they cannot limit themselves with mere average products, but must achieve higher-grade product lines.

The 21st century consumer is more educated and knowledgeable; hence, are now more demanding. The number of consumers who search for information and favor supporting certain causes is rapidly increasing. Does this present a serious challenge for shoemakers? Yes. Vietnam footwear enterprises can be responsive by following and quickly adapting to consumer preferences. The consumers' preference is, of course, fundamental in her and his personal purchasing decisions.





## V. POLICIES FOR EXPORT PROMOTION

### 1. Government Policy

Through Decision No. 6209/QĐ-BCT dated November 25, 2010, the Minister of Industry and Trade approved the master plan for the development of Vietnam's leather and footwear industry up to 2020 with a vision to 2025. The overall objectives of the development up to 2020 are: (i) To build Vietnam's leather and footwear industry into an important industry for exporting and benefiting the national economy. (ii) To continue to hold the position in the group of countries producing and exporting superior leather and footwear products for worldwide consumption. (iii) To create more jobs for society, increase incomes of employees, and increase social responsibility.

According to "Development planning for the footwear industry in Vietnam by 2025, vision 2035", export revenue of the entire sector in 2020 should be US\$24-26 billion, by 2025 it should improve to US\$35-38 billion, and in 2035 attain US\$50-60 billion.

Competitiveness for the sector and the building and development of training facilities, scientific and technological research facilities, accreditation centers, industry services and trade promotion centers, home and abroad, are long-term foci to develop the industry towards stability and sustainability. In particular, some targets, including targets set forth in the master plan, are doing marvellously in implementation - such as footwear industry planning in an open direction with the basic completion of the capitalizing of state-owned enterprises, joint ventures, and associations of all economic sectors to improve conditions conducive for businesses in the industry to thrive.

For the footwear sector of Vietnam, basic footwear is still to be the key component of the sector through 2020. However, production of fashion leather footwear and high-quality purses will be more of a focus. For leather products, the industry will focus on leather production with advanced and environmentally friendly technology. Investment in leather production is symbiotic with livestock development, and will reduce trade deficits and generate production proactivity.

## 2. International Trade Agreement

**Vietnam - EU Free Trade Agreement (EVFTA):** In June 2012, Vietnam and the EU formally launched negotiations for a comprehensive free trade agreement. The parties undertook their eighth round of negotiations in June 2014, with both parties aiming towards a swift conclusion of the negotiations. The FTA agreement will be covering, at a minimum, 9 areas: (i) market access for trade in goods: elimination of tariff and non-tariff measures, addressing SPS and TBT issues, trade facilitation, customs cooperation, and rules of origin; (ii) commitments for liberalization of trade in services; (iii) investment; (iv) competition; (v) intellectual property rights, including geographical indications; (vi) government procurement; (vi) regulatory environment; (viii) sustainable development, including labor issues; and (ix) state-owned enterprises.<sup>6</sup>

Accordingly, Vietnam's footwear industry faces fabulous opportunities to strengthen and expand market share in EU when EVFTA goes into effect. EVFTA translates to the majority of tariff lines decreasing to 0% (within 7 years), creating favorable momentum for footwear exports to the EU, with growth going to between 20 and 30%.

Along with the presence of foreign investors, the footwear industry is making great strides. The sector is satisfying the requirement of rules of origin when the localization rate is up to 55%. A number of manufacturing enterprises are meeting export requirements and are improving on delivery progress, taking the initiative in organizing production and strengthening links with, for example, suppliers of material.

**The Vietnam - Japan Economic Partnership Agreement (VJEPA):** VJEPA is the first bilateral free trade agreement that Vietnam entered into after the country joined the World Trade Organization in January 2007. When VJEPA went into effect October 2009, Vietnam committed to eliminating 91% of tariff lines for Japan within 16 years, while Japan pledged to eliminate 94% of tariff lines for Vietnam within 10 years.

**Vietnam - Eurasian Economic Union FTA:** Signing of the Vietnam-EAEU FTA was in Bishkek, Kazakhstan on May 29, 2015 to take effect on October 5, 2016. Under the agreement, Vietnam will remove import tariffs on 59% of the total tax lines on goods from the EAEU, including meat products, wheat flour, alcohol, mechanical equipment and steel. There will be the gradual tariff reducing to 0% for 30% of the goods in the transitional period. The average level of Vietnam's duties on EAEU goods will drop from 10% to 1%,

<sup>6</sup>MUTRAP, "Sustainable impact assessment EU-Vietnam FTA", 2014



while EAEU’s average import tariffs on Vietnam’s goods are going from 9.7% to 2% in 2025. The tax removal will spur the EAEU’s export of agricultural and industrial products to Vietnam and vice versa. As a result, Vietnam’s farm produce, garments, bags and electrical devices will have better access to the EAEU market.

Two-way trade reached US\$2.8 billion in the first eight months of 2017, a year-on-year rise of 24%. Vietnam exported goods to the Union worth US\$2.0 billion, up 30%, while the EAEU exports to the Southeast Asian nations were US\$825 million, up 11%, according to the EAEU statistics.

Figures from Customs of Vietnam illustrate that trade between Vietnam and Russia wasUS\$2.3 billion in January-August, up 29% against the same period of the prior year, in which Vietnam's exports were valued at US\$1.4 billion, up 37%, and Russia's shipments were US\$859 million, up 18%. Vietnam’s main export products include seafood, vegetables and fruits, garments-textiles, footwear, electronics and spare parts. However, Vietnam’s exports to Russia continue to meet some difficulties. They include insufficient value-added products, payment, and geographical distance, thereby reducing competitiveness of made-in-Vietnam goods compared to competitors such as India, China and Thailand.

**Free Trade Agreement between Vietnam and Korea (VKFTA):** Signing was May 5, 2015, officially going into effect on December 20, 2015. Compared to FTA ASEAN – Korea (AKFTA), VKFTA contains more preferences that the Parties gave to each other in the field of goods, services and investment. However, VKFTA does not replace AKFTA. These two FTAs coexist, and enterprises can choose to use the more favorable one. By 2020, total footwear of all kinds should reach 1.6 billion pairs; suitcases, bags, and similar items were at the level of 300 million pieces; leather at 63 thousand tons; and soft leather 277 million items. (Vietnam News).

3. Export forecast

According to the General Statistics Office, export activities of enterprises in the industry in the first half of this year were positive compared to the same period in 2016 with total export revenueatUS\$8.8 billion, up 11% (footwear exports were estimated at US\$7.1 billion, up 12%), and export bags wereUS\$1.7 billion, up 4%.For 2017, international experts forecast that the world economy will be more prosperous than 2016, and China continues to advocate cutting investment incentives in the areas of textiles and footwear to focus on higher technology industries. It is likely that some orders for processing footwear and handbags will move from China to Vietnam, taking advantage of the prospect that the EVFTA agreement will go into force in 2018.

Based on world market trends and Vietnam’s trends discussed immediately above, Vietnam Customs News notes that production and export of leather and footwear in 2017 will have higher growth than in 2016. Specifically, the Industrial Production Index indicates that footwear should be reaching 5%, footwear exports up 10%, hand bags up 12% over 2016, and total export revenue of the whole industry at US\$18 billion, up 10% compared with 2016.

Table 11: Exports forecast for leather and footwear sector in 2017 (US\$ billion)

	2013	2014	2015	Estimated 2016	Increase compared 2015	Estimated 2017	Increase compared 2016
Footwear	8.5	10.3	12.0	13.0	8.2%	14.3	10%
Handbags	1.9	2.5	2.9	3.2	11.1%	3.6	12%
Total	10.4	12.8	14.9	16.2	8.8%	17.9	10%

(Source: Vietnam General Department of Customs)





## VI. LIST OF VIETNAMESE FOOTWEAR, HANDBAGS AND MATERIAL ENTERPRISES

ENTERPRISES	ADDRESS	TEL/FAX	EMAIL	FIELD OF BUSINESS
19/5 TEXTILE SATE-OWNED ONE MEMBER CO.,LTD	203 Nguyen Huy tuong Str., Thanh Xuan Dist, Ha Noi	T: (84-24) 38585376 F: (84-24) 38585392	truongphuong@hatexco.vn	Producing and trading various kind of canvas for making canvas shoes
26 JOINT STOCK COMPANY	Sai Dong IZ, Phuc Dong Village, Long Bien Dist, Ha Noi	T: (84-24) 38751461 F: (84-24) 38751460	x_26_jsc_hn@vnn.vn	Producing and trading Leather shoes and Canvas shoes and leather products
ANDANTE SHOES TRADING JOINT STOC COMPANY	9/116 Nguyen Xien, Thanh Xuan, Ha Noi	T: 0904336886	contact@andante.vn	Producing leather shoes for women
DONG AN EDI CO.,LTD	Tan Lap Village, Dan Phuong Dist, Ha Noi	T: (84-24) 33665500 F: (84-24) 33665501	donganshoes2009@gmail.com	Producing canvas shoes, fashion shoes
DONG ANH SHOES JOINT STOCK COMPANY	Group 37, Dong Anh Dist, Ha Noi	T: (84-24) 39630508 F: (84-24) 39631581	cophandafco@gmail.com	Producing and trading sport shoes
DONG LUC GROUP	130 Ha Dinh, Thanh Xuan, Ha Noi	T: (84-24) 38584127 F: (84-24) 38582987	dongluc@hn.vnn.vn	Producing sport shoes and sport products
HA NOI RUBBER JOINT STOCK COMPANY	Group 13, Cau Dien Town, Tu Lien Dist, Ha Noi	T: (84-24) 37640783 F: (84-24) 37640756	harco@fpt.vn	Producing canvas shoes, saving shoes, fashion shoes, kids shoes and EVA mouse
HA NOI SHOES JOINT STOCK COMPANY	35 Cu Loc, Nguyen Trai, Thanh Xuan, Ha Noi	T: (84-24) 38584213 F: (84-24) 38583600	hanoishoesco@yahoo.com.vn	Producing and trading various kinds of shoes
HA TAY CHEMICAL-WEAVE CO.,LT	Tan Lap Village, Dan Phuong Dist, Ha Noi	T: (84-24) 33660675 F: (84-24) 33660673	support@hatayshoes.vn support@hatayshoes.com	Producing and trading sport shoes and canvas shoes

HOA SAN CO.,LTD	369 Phuc Tan, Hong Ha, Ha Noi	T: (84)912815767 F: (84-24) 39231304	hoasan369hh@yahoo.com	Producing and trading various kinds of shoes
PHONG CHAU CO.,LTD	8th Floor, Mecanimex Building, No 4, Vu Ngoc Phan Str., Dong Da Dist., Ha noi	T: (84-24) 37764888 F: (84-24) 37764889	footwear@phongchau.com.vn	Exporting shoes, bags
THANG LONG EMBROIDERY CO.,LTD	Lot 1, 8B Hoang Mai IZ, Ha noi	T: (84-24) 38621617 F: (84-24) 38623012	hungthieu@gmail.com	Specializing in embroidery footwear and clothes
THANH BAC PACIFIC JOINT STOCK COMPANY	26 Dao Tan Str., Ba Dinh Dist., Ha noi	T: (84-24) 37667835 F: (84-24) 37667803	huyquang@tb-ap.com	Trading various kinds of footwear and handbags
THUONG DINH FOOTWEAR COMPANY	277 Nguyen Trai Str., Thanh Xuan Dist., Ha noi	T: (84-24) 3554126 2/63 F: (84-24) 38582063	thuongdinhfootwear@gmail.com	Producing and exporting canvas shoes, sport shoes, sandals and children shoes
THUY KHUE ONE MEMBER CO.,LTD	Zone A2, Phu Dien IZ, Tu Lien Dist., Ha noi	T: (84-24) 38340083 /38372548 F: (84-24) 38340083 /38370222	thuykhueshoesco@fpt.vn; van.thuykhue@gmail.com	Producing and processing shoes
VINA O' SHOES CO., LTD	Lot 41-C2 Quang Minh Industrial Zone, Me Linh Dist, Ha Noi, Viet Nam	T: (84-24) 35251470 F: (84-24) 35251472	vinaashoe@gmail.com	Footwear, Artificial shoes, Lady shoes, Boots, Sandals
VINA O' SHOES CO., LTD	Lot 41-C2 Quang Minh Industrial Zone, Me Linh Dist, Ha Noi, Viet Nam	T: (84-24) 35251470 F: (84-24) 35251472	vinaashoe@gmail.com	Footwear, Artificial shoes, Lady shoes, Boots, Sandals
VIT INTERNATIONAL JOINT STOCK COMPANY	80 Nguyen Phong Sac Str.,Dich Vong, Cau Giay Dist., Ha noi	T: (84-24) 37932702	ngasms@gmail.com	Producing leather shoes, sandals, footwear and bag

Y VIET IMPORT EXPORT AND TRADING JOINT STOCK COMPANY	40E Hoa Ma, Pham Dinh Ho, Hai Ba Trung, Ha Noi	T: (84-24) 39766730	minichino.com.vn	Men shoes, Bags, Wallet, Handbag, Tannery
CUONG NGOAN CO.,LTD	Phuc Thanh A Village, Kim Thanh District, Hai Duong Province	T: (84-220) 723440 F: (84-220) 723677	cnfshoes@gmail. com	Producing leather shoes, sandals, children shoes
HUY PHONG JOINT STOCK COMPANY	Binh De Hamlet, Binh Xuyen Village, Binh Giang Dist., Hai Duong City	T: (84-220) 2212236	huyphongcongty@ gmail.com	Producing and trading shoes and rubber products
VIET PHAT SHOES CO.,LTD	Km52, National Road 5, Binh Han Dict, Hai Duong City	T: (84-220) 3857258 F: (84-220) 3857038	vietphatshoes@ vnn.vn	Producing and processing sport shoes, for export
AN HUNG CO.,LTD	322 Nguyen Van Linh, Le Chan Dist., Hai Phong City	T: (84-225) F: (84-225) 3871612	anhung668@gmail. com	Producing leather, sport shoes, sandals
CHAU GIANG CO., LTD	No.2 Pham Minh Duc, May To Ward, Ngo Quyen Dist., Hai Phong City	T: (84-225) 3551605 F: (84-225) 3737617	chaugiang.hp@ hn.vnn.vn	Producing and exporting sport shoes, sandals
CHIEN THANH TRADING & PRODUCTION COMPANY LIMITED	112 No, Road 351, Nam Son, An Duong, Hai Phong City	T: (84-225) 3589526 /0983278283 F: (84-225) 3589525	newmos.vn@gmail. com	Producing variour kinds of shoes
CU BACH CO., LTD	434 Mac Dang Doanh Str, Hung Dao Ward, Duong Kinh Dist, Hai Phong City	T: (84-225) 3580327 F: (84-225) 3580298	gracedao@trivict. com	Processing leather shoes for export
DO VAN DAI PTE	55 lane 34, Cho Hang Str., Le Chan Dist., Hai Phong City	T: (84-0)983623290		Producing various kinds of leather shoes

DONG VUONG TRADING CO., LTD	21 Canh Hau, Lam Ha, Kien An, Hai Phong City	T: (84-225)3678656		Producing foam slippers, sandals, and leather shoes
FACTORY 3/2	344 Tran Nguyen Han, Le Chan Dist, Hai Phong City	T: (84)913392927		Producing and trading various kinds of shoes
GOLDEN STAR CO., LTD	1166 Nguyen Binh Khiem Str., Hai An Dist., Dong Hai 2 ward, Hai Phong City	T: (84-225) 3769983 /84 F: (84-225) 3769987	Goldenstar-hp@ hn.vnn.vn	Producing and exporting lady's shoes
GOLDEN TOP CO., LTD	1166 Nguyen Binh Khiem Str., Dong Hai 2 Ward, Hai An Dist., Hai Phong City	T: (84-225) 3769981 /82 F: (84-225) 3769987	goldentop.hp@ gmail.com	Processing and Exporting Leather Shoes
HAI PHONG LEATHER PRODUCTS AND FOODTWEAR ONE MEMBER CO., LTD	276 Hang Kenh, Le Chan Dist, Hai Phong City	T: (84-225) 3940914 F: (84-225) 3940716	ctdagiayhp@ hn.vnn.vn	Producing and Trading Leather, Canvas shoes and other products
HANG KENH JOINT STOCK COMPANY	124 Nguyen Duc Canh Str., Le Chan Dist., Hai Phong City	T: (84-225) 3700695 F: (84-225) 3700440	tapishangkenh@ hn.vnn.vn	Processing and Exporting canvas Shoes and carpet
HOANG NGOC THANG PTE	72 Lach Tray, Hai Phong City	T: (84-0)988715323		Producing and Trading Leather shoes
HONG NGHIEP SERVICE & TRADING COMPANY LIMITED	Vu Vy, Minh Tan, Kien Thuy, Hai Phong	T: (84-225)3660668 F: (84-225)3633191	pctuyen@gmail. com	Producing footwear, children shoes and sandals
KIM LONG JOINT STOCK COMPANY	770-772 Nguyen Van Linh, Hai Phong City	T: (84-225 3570582 F: (84-225) 3913226	ctykimlong.hp@ gmail.com	Producing and Trading leather and sport shoes
LONG TU CO., LTD	Lane 586, No 10 Nguyen Van Linh Str, Hai Phong City	T: (84-0)989563628	longnguyen.hp74@ gmail.com	Leather shoes and sandals



MAI HUONG CO., LTD	Hy Thai, Hong Thai, An Duong, Hai Phong City	T: (84-225) 3670008 F: (84-225) 3670008	minichino.com.vn	Producing and Trading various kinds of shoes
MANH QUAN CO., LTD	122- Block 1, An Duong, Hai Phong City	T: (84-225) 3871612 F: (84-225) 3871612		Producing Sandals and Sport Shoes
MINH HA SHOES CO., LTD	38/84 Dai Hoc Dan Lap street, Du Hang Kenh, Le Chan Dist, Hai Phong City	T: (84-225) 3519795 F: (84-225) 3519795	mihacoltd@yahoo.com	Producing and Trading various kinds of shoes
NGUYEN NGOC CAU PTE	123 Nguyen Duc Canh, Hai Phong City	T: (84-0)979764199		Leather shoes and sandals
NGUYEN THIEN CHINH WORKSHOP	3/12 Nguyen Cong Tru str., Le Chan Dist., Hai Phong City	T: (84-0)1685409905 F: (84-225)		Producing and Processing shoes
NGUYEN VAN TAN PTE	Thanh Son, Kien Thuy, Hai Phong City	T: (84-0)904858545		Producing and Trading Leather Shoes
NHAT VIET CO., LTD	No.132 Cat Bi Ward, Hai An Dist., Hai Phong City	T: (84-225) 3558389 F: (84-225) 3558413	info@ventofootwear.com	Producing various kinds of footwear
PHAN DINH SON PTE	309 Cho Hang Str, Le Chan Dist., Hai Phong City	T: (84-0)919178868 F: (84-225)		Leather and Sport Shoes
PHAT THAI SON PRODUCING AND TRADING STOCK COMPANY	8/28 Nguyen Cong Tru, Le Chan Dist., Hai Phong City	T: (84-225) 3914868 F: (84-225) 3851323	pts168@vnn.vn	Producing and Trading soles for man
PHONG PHU PTE	60 Cong Nai str., An Duong, Hai Phong City	T: (84-0)914218233		Producing and Trading Leather Shoes
PHU DU CO., LTD	57 So Dau, Hong Bang Dist, Hai Phong City	T: (84-225) 3850937 F: (84-225) 3850534		Producing and Trading various kinds of Shoes

PHUC AN JOINT STOCK COMPANY	110 Le Duan Str., Quan Tru Ward, Kien An Dist., Hai Phong City	T: (84-225) 3876686 F: (84-225) 3876289	phucancorporation@vnn.vn	Processing and Exporting canvas and sport shoes
PHUONG QUYNH FOOTWEAR COMPANY	Mang str, An Duong, An Dong, Hai Phong City	T: (84-225) 3571305 F: (84-225) 3571305	honghoahp2011@gmail.com	Producing and Trading various kinds of Shoes
SAO SANG CO., LTD	60A Dien Bien Phu Str., Hong Bang Dist., Hai Phong City	T: (84-225) 3997777 F: (84-225) 3629792	saosangco@vnn.vn	Producing sandals, form and out - soles
STATEWAY VIETNAM SHOES CO., LTD	Hung Dao Ward, Duong Kinh Dist., Hai Phong City	T: (84-225) 3981222 F: (84-225) 3981223	changly@statewayvn.com	Manufacturing various kinds of shoes
THANH HUNG CO., LTD	22 Ly Tu Trong Str., Hong Bang Dist., Hai Phong City	T: (84-225) 3880083 F: (84-225) 3769987	xnkthanhhung@hn.vnn.vn	Producing and Processing footwear for export
THANH NIEN XUNG PHONG SHOES ONE MEMBER CO., LTD	20 Tran Hung Dao Str., Hoang Van Thu Ward, Hong Bang Dist., Hai Phong City	T: (84-225) 3745472 /3841209 F: (84-225) 3810289	mtvThanhkien@gmail.com	Producing various kind of footwear
THE LONG CO., LTD	586 Nguyen Van Linh, Hai Phong City	T: (84-0) 989563628		Producing and Trading various kinds of Shoes
THONG NHAT SHOES JOINT STOCK COMPANY	Tam Quan IZ, An Dong Ward, An Duong Dist, Hai Phong City	T: (84-225) 3835450 F: (84-225) 3835521		Processing and Exporting sport shoes and canvas shoes
VIET NAM SHOES EXPORT CO., LTD	83 Bach Dang, Ha Ly, Hong Bang Dist, Hai Phong City	T: (84-225) 3668006 F: (84-225) 3668008		Producing and Trading various kinds of Shoes
VIETNAM CROCODILE COMPANY., LTD	201 Km6, National Road No5, Hung Vuong Str., Hong Bang Dist., Hai Phong City	T: (84-225) 3798204 F: (84-225) 3798409	casauvietnam@gmail.com	Producing crocodile shoes, bags, and belts

PHUC YEN SHOES JOINT STOCK COMPANY	Tran Phu Street, Phuc Thang Ward, Phuc Yen Dist., Vinh Phuc Province	T: (84-211)3874979 F: (84-211)3869425		Producing and processing sport shoes for export, leather shoes,man shoes, lady shoes, sandals and children shoes	MY PHONG SHOES AND LEATHER CO.,LTD	Tan Dai, Hieu Tu village, Tieu Can ward, Tra Vinh		Producing leather shoes for export
VINH YEN SHOES JOINT STOCK COMPANY	No. 8 Dong Da Ward, Vinh Yen Dist., Vinh Phuc Province	T: (84-211) 3861062 F: (84-211) 3862257	ctcpgiayvinhyen@ vnn.vn	Producing and exporting sport shoes	NAM MY THUAN CO., LTD	166/3B Pham Hung, Ward 9, Vinh Long Town, Vinh Long Province	T: (84-270) 3834 909 F: (84-270) 3834 908	nmhc@hcm.vnn.vn Producing and trading sport shoes
VINH PHU SHOES JOINT STOCK COMPANY	2187A Hung Vuong Str, Gia Cam Ward, Viet Tri Dist., Phu Tho Province	T: (84-210) 3845965 F: (84-210) 3845275	dvduc@ vinhphushoes.com. vn	Producing and Exporting sport shoes	TY XUAN CO.,LTD	Hoa Phu IZ, Long Ho ward, Vinh Long	T: (84-270) 3962056, 3962052 F: (84-270) 3962051	Producing sport shoes
HUNG YEN SHOES JOINT STOCK COMPANY	Minh Chau Village, Yen My Dist., Hung Yen Province	T: (84-221) 3975152 F: (84-221) 3975060	quangchien_ dang@yahoo.com. vn	Producing and exporting sport shoes	DONG PHUONG VUNG TAU CO.,LTD	Road 11, Dong Xuyen IZ, Rach Dua ward, Vung Tau Province	T: (84-254) 3614598 F: (84-254) 3614597	Specializing in the production of Italy sports shoes, Nike Golf Balls and Soccer Ball
THANH LONG SHOES CO.,LTD	134 Hung Vuong street, Thai Binh City	T: (84-227)3838542		Producing and trading various kinds of shoes	UY VIET PRODUCING SHOES CO., LTD	Dong Xuyen IZ, Rach Dua Ward, Vung Tau City	T: (84-254) 3613668 F: (84-254) 3613673	Jerry.chang@ kimoshoes.com.vn Producing and processing man shoes and lady shoes for export,
THANH NGUYEN CO.,LTD	C8-4 Hoa Xa, My Xa, Nam Dinh	T: (84-228)3843868		Producing and trading various kinds of shoes	CASUM SHOES JOINT STOCK COMPANY	Bui Huu Nghia Str, Hoa An Village, Bien Hoa City, Dong Nai Province	T: (84-251)3855672 F: (84-251)3859594	casum@casum.com. vn Producing leather shoes, boots, children shoes, indoor slipper
ADORA VIETNAM CO.,LTD	Tam Diep IZ, Tam Diep, Ninh Binh	T: (84-229) 3777346	heli.jiang@vn.hff- group.com	Processing and Exporting Sport shoes	DONA BITI'S IMEX CORP PTE., LTD (DONA BITI'S)	1/1 Pham Van Thuan Street, Tam Hiep Ward, Bien Hoa City, Dong Nai Province	T: (84-251) 3813888 F: (84-251) 3813786	marketing @bitis. com.vn Producing and trading various kinds of shoes and sandals
DANG TUAN PRODUCING - TRADING AND SERVICES CO., LTD	Huong Son IZ, An Hoa Ward, Hue City	T: (84-234) 3535689 /3588222 F: (84-234)35882223	tuanshoeshue@ yahoo.com.vn	Producing and trading leather shoes	DONG NAI VIET VINH PRODUCING CO.,LTD	Song May IZ, Bac Son Village, Trang Bom Dist., Dong Nai Province	T: (84-251)3869872 F: (84-251)3869803	Producing leather shoes
VMC HOANG GIA CO.,LTD	Block 3, Nguyen Trai Str., Ward 3, Tay Ninh	T: (84-276) 3820588, 3815189 F: (84-276) 3820557		Producing and trading shoes	DONG PHUONG DONG NAI VIET NAM CO.,LTD	Song May IZ, A6 Trang Bom Dist, Dong Nai	T: (84-251)3968793 F: (84-251)3968645	Producing sport shoes
DU DUC VIETNAM CO.,LTD	Lo BIV, Tan Huong IZ, Chau Thanh ward, Tien Giang	T: (84-273) 3937568		Producing shoes and uppers				



TAN HOP FOOTWEAR CO.,LTD	15 Dong Khoi Str., Tan Tien Ward, Bien Hoa City, Dong Nai Province		tanhop@hcm.vnn.vn	Producing varieur kinds of footwear	DINH HUY CO., LDT	No. 9, Binh Duong 2 Hamlet, An Binh Commune, Di An Town, Binh Duong Province	T: (84-274)38965575 F: (84-274) 3752359		Sports shoe porduction
TUAN THANH SHOES Co., LTD	220/50 Road National 15, Tan Mai Ward, Bien Hoa, Dong Nai Province	T: (84-251) 3812187 F: (84-251) 3812891	tuanthanh.footwear@gmail.com	Producing indoor shoes	DO GIA TRADING AND SERVICE CO., LTD	3/14 Binh Thuan Nham Village, Thuan An Dist., Binh Duong Province	T: (84-274) 3768766 F: (84-274) 3768767	anuyendn@yahoo.com.vn	Processing footwear
TUAN VIET SHOES COMPANY LIMITED	Phu Thanh IZ, Phu Thanh Village, Nhon Trach Dist, Dong Nai Province	T: (84-251) 3577121 F: (84-251) 3577122	trantac@tuanvietshoes.com	Producing canvas shoes, Leather shoes, Children shoes, Artificial shoes, Lady shoes, Men shoes	DONG HUNG TECHNOLOGY JOINT COMPANY	Lot 3,2, Road 2, Tan Dong Hiep IZ, Di An Town Binh Duong Povince	T: (84-274) 3727015 /15/16/17 F: (84-274) 372716/3	kinhdoanh@donghungfootwear.com	Producing all kinds of footwear (canvas, leather, synthetic, boots), machineries for producing shoes, soles
VAN NAM PTE	Long Khanh 2 Hamlet, Bien Hoa City, Dong Nai Province	T: (84-251) 3511588 F: (84-251) 3513095	nam_tth@yahoo.com.vn	Producing leather shoes	HISON VINA CO., LTD	Binh Duong IZ, Di An Dist., Binh Duong Province	T: (84-274) 3970457 F: (84-274) 3970395		Producing and exporting sport shoes
VIET Y LEATHER SHOES JOINT VENTURE COMPANY	Ong Huong Hamlet, Thien Tan Village, Vinh Cuu Dist, Dong Nai Province	T: (84-251) 3971712/ 3971718 F: (84-251) 3971717	giayviety@vigico.com.vn	Men and women fashion shoes, sports shoes, the shoes labor protection	NAM BINH CO., LTD	20C Noi Hoa, Binh An Ward, Di An Dist., Binh Duong Province	T: (84-274) 3771170 F: (84-274) 3771169	nambinhshoes@vnn.vn	Prcuding sport shoes
BINH DINH SHOES JOINT STOCK COMPANY	40 Thap Doi Str., Quy Nhon, Binh Dinh Province	T: (84-256) 3941065 F: (84-256)3841292	infor@bdfc.com.vn	Producing and exporing footwear	PHU XUAN CO., LTD	45 Yersin, Hiep Thanh,Thu Dau Mot, Binh Duong Province	T: (84-274)3824881 F: (84-274) 3831 715		Producing and exporting sport shoes
AN LOC SPORT SHES	Road 1,Dong An IZ, Binh hoa Village, Thuan An Dist., Binh Duong Province	T: (84-274)3743025 F: (84-274)3743026		Producing and Trading shoes	TAN THANH SHOES CO., LTD	26, DT 743 Road, Song Than 2 IZ, Di An Dist. Binh Duong Province	T: (84-274) 3742523/3742338 F: (84-274)3742339		Producing leather shoes
AN THINH CO., LTD	26 Doc Lap Str., Song Than IZ, Di An Dist., Binh Duong Province	T: (84-274)3752472 F: (84-274) 3752508	cc@thrive.com.tw; vancanh271@gmail.com	Processing various kind of shoes	THAI BINH GROUP	5A Xuyen A , An Binh Town, Di An Dist., Binh Duong Province	T: (84-274) 37241241 F: (84-274) 38960223	infor@thaibinhshoes.com.vn	Producing and trading many kinds of shoes and bag

HAI MY CO., LTD	Binh Chuan, Thuan An, Binh Duong Province	T: (84-274)3746661 F: (84-274) 3746847		Producing and Trading shoes	THUAN BUOM CO., LTD	Road National 13, An Thinh Village, Thuan An Dist., Binh Duong Province	T: (84-274) 3825554 F: (84-274) 3826058	info@thuanbuom.com	Producing leather shoes for man
HOANG GIA CAT TUONG COMPANY	Tan Dinh IZ, Tan Dinh Village, Ben Cat Dist., Binh Duong Province	T: (84-274) 3560109 F: (84-274) 3560110	fengtsai@hcm.vnn.vn	Producing and Trading shoes	32 JOINT STOCK COMPANY	170 Quang Trung Str, 10 Ward, Go Vap Dist, Ho Chi Minh City	T: (84-28) 38940416 F: (84-28) 38940279	congtyCP32@jsc.com	Processing and Exporting various kinds of leather shoes, canvas shoes, belt
LOI PHONG TRADING CO., LTD	B75, Group 7, Binh Duc Hamlet, Lai Thieu Village, Thuan An Dist., Binh Duong Province	T: (84-274) 3762620 F: (84-274) 3762621		Producing and Trading shoes	434 INVESTMENT JOINT STOCK COMPANY	2/434 Binh Dang Str., Binh Hoa Ward, Thuan An Dist., Ho Chi Minh City	T: (84-274) 3713714 F: (84-274) 3713713	bichct@thaibinhshoes.com.vn	Producing leather shoes and bags, trading shoes material
NAM CUONG SHOES CO., LTD	Km 25, Road National 13, Tan Dinh Village, Ben Cat Dist, Binh Duong Province	T: (84-274)3560268 F: (84-274)3560386	docnkg@rightrich.com.vn	Producing and Trading shoes	A AU SHOES COPANY LIMITED	19 Cong Ly, Binh Tho, Thu Duc, , Ho Chi Minh City	T: (84-28) 38972364	aa@aa.com.vn	Footwear and leather
PACIFIC JOINT STOCK COMPANY	2/434 Binh Dang Str., Binh Hoa Ward, Binh Duong Province	T: (84-274) 3710403 F: (84-274) 3710412	prcify.v@hcm.vnn.vn	Producing and exporting sport shoes	AN GIANG SHOES ONE MEMBER CO., LTD	167/2 Nguyen Anh Thu Str, Trung My Tay ward, Dist 12, Ho Chi Minh City	T: (84-28) 37189393 F: (84-28) 37189398	ags@hcm.vnn.vn	All kinds of Sport shoes Fashion shoes, Sandals, Snow-Boo, Slippers, Rubber soles...
SAO VIET JOINT STOCK COMPANY	Road 4, Duong An IZ, Binh Hoa Village, Thuan An Dist., Binh Duong Province	T: (84-274) 3757077 F: (84-274) 3757078	saoviet1@hcm.vnn.vn	Processing shoes for export	AN HAN PHAT CO., LTD	No.122, Street 3.2, Ward 12, Dist.10, Ho Chi Minh City	T: (84-28) 36011842 F: (84-28) 38629025		Import and distribution specialist sports shoes
THANH LE COMMERCIAL IMPORT - EXPORT COMPANY	63 Yersin, Thu Dau Mot Town, Binh Duong Province	T: (84-274)3822966 F: (84-274) 3824112	thalexim@hcm.vnn.vn	Prducing and trading canvas shoes, lady, lady shoes forexport	AN LAC SHOES JOINT STOCK COMPANY	3-5 Ten Lua Str., An Lac A Ward, Binh Tan Dist., Ho Chi Minh City	T: (84-28) 38759299 F: (84-28) 38750083	alsimex@hcm.vnn.vn	Producing vulcanize, sport and cemented shoes
THONG DUNG SHOES CO., LTD	No 1, Road 5, An Phu Producing Zone, An Phu Village, Thuan An Dist., Binh Duong Province	T: (84-274) 374788 F: (84-274) 3740789		Producing and Trading shoes	AN PHUOC GARMENT EMBROIDERY SHOES COMPANY	100/11-12 An Duong Vuong Str., Ward 9, Dist.5, Ho Chi Minh City	T: (84-28) 38350059 F: (84-28) 38350058	info@anphuoc.com	Producing sports shoes
					AN THINH FOOTWEAR PRODUCING AND TRADING CO., LTD	23/1B To Ky Str., Thoi Tam Thon Ward, Hoc Mon Dist, Ho Chi Minh City	T: (84-28) 38914654 F: (84-28) 38914655	anthinhshoes@hcm.vnn.vn, thang@anthinhshoes.com	Producing various kind of footwear, Trading materials for shoes



AN THUAN PHAT CO., LTD	Road 33 Nguyen Binh Khiem, Da Kao, Ward 1, Ho Chi Minh city	T: (84 - 28) 35282423 F: (84-28) 35282423	xuanhien@gal.com.vn	Footwear, Bags, wallet, Accessories, Lady shoes, Men shoes, Children shoes, Canvas shoes, Sandals, Decorative Accessories, Consulting
ANH LINH CO.,LTD	21 Nguyen Van Mai Str., Ward 4, Tan Binh Dist., Ho Chi Minh City	T: (84-28) 38118455 F: (84-28) 38442828	alp@vnn.vn	Producing and exporting wooden shoes, men, woman and children shoes
ASIA SHOES PTE	451/29/8 To Hien Thanh, Ward 14, Dist. 10, Ho Chi Minh City	T: (84-28) 38163632 F: (84-28) 38163635	asiasports@hcm.vnn.vn	Producing and trading sport shoes
BINH MINH SHOES CO., LTD	243/27 Ma Lo Str., Zone No 8, Binh Tri Dong A Ward, Binh Tan Dist., Ho Chi Minh City	T: (84-28) 37625285 F: (84-28) 37625284	binhminhshoes@yahoo.com	Producing various kinds of men, woman shoes
BINH TAN CONSUMER GOODS MANUFACTURING CO.,LTD	1016A Road 2, Binh Tri Dong A Ward, Binh Tan Dist., Ho Chi Minh City	T: (84-28) 37540457 F: (84-28) 37540959	binhtan@bitas.com.vn / bitanimex@hcm.vnn.vn	Producing and trading canvas shoes, sport shoes and children shoes
BINH TIEN IMEX CORP. LTD (BITI'S)	22 Ly Chieu Hoang, Ward 10, Dist.6, Ho Chi Minh City	T: (84-28) 38753442/ F: (84-28) 38756563	cindy.gos@gmail.com	Producing and trading various kinds of footwear, handbags
CHINH VIET CO., LTD	23 – 25 – 27 Road 26, Ward 5, Phong Phu, Binh Chanh, Ho chi Minh City	T: (84-28) 37582705 F: (84-28) 37582657	info@kernelvietnam.com;	Specializing in lady fashion shoes: Sandal, pumb, flat, boot, high hell and children shoes
DAI VIET SHOES COMPANY	237 11th Str. (345 Tran Van Kieu), Ward 11, Dist. 6, Ho Chi Minh City	T: (84-28) 54060666 F: (84-28) 54060667	giaydaivietvn@gmail.com	Producing various kinds of shoes

DIEU TUAN CO.,LTD	49/40/23 Trinh Dinh Trong Str., Phu Trung Ward, Tan Phu Dist., Ho Chi Minh City	T: (84-28)22456577 F: (84-28) 22456578		Producing footwear
DOBA PRODUCING - TRADING FOOTWEAR CO., LTD	563, 3/2 Str., Ward 8, Dist. 10, Ho Chi Minh City	T: (84-28) 39570530/ F: (84-28) 39571118	doba-tna@vnn.vn	Producing and trading various kind of shoes, assessories for shoes
DRAGON EYES FASHION CO., LTD	243/2/42 Chu Van An Str., Ward 12, Binh Thanh Dist., Ho Chi Minh City	T: (84-28) 62531338 F: (84-28) 62531228	drangoneye@fpt.vnn.vn	Producing Slippers, Boots and Leather Shoes
DRAGON UP CO., LTD	152A, Ho Ngoc Lam, An Lac Ward, Binh Tan Dist., Ho Chi Minh City	T: (84-28) 37523069/ F: (84-28) 37520008	meggy@dragon-up.com.tw	Producing of leather shoes, sport shoes and outsoles
DUC THANH PRODUCING AND TRADING CO.,LTD	37/5 Be Van Cam Str., Tan Kieng Ward, Dist.7, Ho Chi Minh City	T: (84-28) 38729336 F: (84-28) 38724394		Producing and trading footwear
DUC TRIEU TRADING AND SERVICE PTE	69/33 D2 Str., Van Thanh Bac Hamlet, Binh Thanh Dist., Ho Chi Minh City	T: (84-28) 35127321 F: (84-28) 351266578	info@tt-shoes.com	Producing leather shoes and bags
FIRST ALLIANCE CO., LTD	85/4 Tan Lan Str, Binh Tri Dong A Ward, Binh Tan Dist., Ho Chi Minh City	T: (84-28) 37543974 F: (84-28) 37543975	info@firstalliancevn.com	Producing and exporting sport shoes
GASA PTE	24/42 Thong Nhat Str., Ward 16, Go Vap Dist., Ho Chi Minh City	T: (84-28) 39162606 F: (84-28) 39845686	gassshoes@yahoo.com.vn	Producing and processing shoes

GIA DINH SHOES COMPANY	1/27 Road National 13, Hiep Binh Phuoc Ward, Tan Dinh Dist., Ho Chi Minh City	T: (84-28) 37269110 F: (84-28) 37268115	nguyenchitruong08@yahoo.com	Producing and processing leather shoes for lady
GIA TAN PRODUCING - TRADING AND SERVICES CO.,LTD	D3/38, hamlet 4, Hung Long commune, Binh Chanh Dist., Ho Chi Minh City	T: (84-28)22147782 /37690075 F: (84-28) 37690075		Materials production and processing shoe shine
GOODWILL JSC	No. 382/19 Nguyen Thi Minh Khai Str., Ward 5, Dist.3, Ho Chi Minh City	T: (84-28)38181369 F: (84-28) 38341792	ceo@goodwill-jsc.com	Producing and trading footwear, Slip Flop, Sandals, Clogs..
GOSTO GROUP	988 Nguyen Van Linh, Tan Phong Ward, District 7, Ho Chi Minh City	T: (84-28) 38222168 F: (84-28) 54101229	customerservice@gostogroup.com / khanh.gosto@gmail.com	Producing and Trading laydy and men's fashion shoes
HAI THANH NAM PRODUCING - TRADING AND SERVICE CO.,LTD	No. 2576 Pham The Hien Str., Ward 7, Dist.8, Ho Chi Minh City	T: (84-28)62609880		Production of leather shoes men and women
HIEP AN JOINT STOCK COMPANY	180-182 Ly Chinh Thang Str., Ward 9, Dist. 3, Ho Chi Minh City	T: (84-28) 38556163/ 38552316 F: (84-28) 38555015	thuanhiepan@hcm.fpt.vn	Producing slippers
HIEP BINH INVESTMENT & TRADING JOINT STOCK COMPANY	31 Str. No 15, Hiep Binh Chanh Ward, Thu Duc Dist., Ho Chi Minh City	T: (84-28) 37269778 F: (84-28) 37260834		Producing sport shoes and retail trading fashion shoes
HIEP TRI PRODUCING - TRADING - SERVICE COMPANY	No 15, Linh Trung Ward, Thu Duc Dist., Ho Chi Minh City	T: (84-28) 37223250 F: (84-28) 37223251	hieptri@vnn.vn;duyenthong@hcm.vnn.vn	Producing and exporting various kinds of leather shoes, children's shoes

HOANG DIEU SHOES WORKSHOP	324 Ton Dan Str., Dist. 4, Ho Chi Minh City	T: (84-28) 39404869 F: (84-28) 39405061		Producing and processing various kinds of footwear
HOANG MINH LEATHER AND GARMENT CO.,LTD	928, B1 Str., Ward 13, Tan Binh Dist., Ho Chi Minh City	T: (84-28) 38106375		Producing and processing various kinds of footwear
HOANG DIEU SHOES WORKSHOP	324 Ton Dan Str., Dist. 4, Ho Chi Minh City	T: (84-28) 39404869 F: (84-28) 39405061		Producing and processing various kinds of footwear
HOANG PHUC INTERNATIONAL CO.,LTD	33rd Fl., Bitexco Tower, 2A Hai Trieu, Ben Nghe Ward, Dist. 1, Ho Chi Minh	T: (84-28) 39151133 F: (84-28) 38218821	contact@hoangphucinternational.com	Shoes, Textile Wholesaler
HOANG QUAN PRODUCING AND TRADING CO.,LTD	Lot D4, street 4, Le Minh Xuan IZ, Tan Nhut commune, Binh Chanh Dist., Ho Chi Minh City	T: (84-28)37660956 F: (84-28) 37660956		Shoes and formal wears
HUE PHONG SHOES AND LEATHER CO.,LTD	57/4A Pham Van Chieu, Ward 12, Go Vap Dist, Ho Chi Minh city	T: (84-28) 38959739, 39960291, 38959732 vn F: (84-28) 38958533, 39960293	everrite@hcm.vnn.vn	Produngcing and Trading Shoes
HUNG HUY CO.,LTD	907/19 Huong Lo 2, Binh Tri Dong A Ward, Binh Tan Dist., Ho Chi Minh City	T: (84-28) 37621076/38775798 F: (84-28) 37621398	Hunghuyfootwear@hcm.vnn.vn / Hovansanh@gmail.com	Producing and processing various kinds of footwear for export
HUNG KHAI NGUYEN PRODUCING AND TRADING CO.,LTD	408/5A Pham Van Bach Str., Ward 15, Tan Binh Dist., Ho Chi Minh City	T: (84-28) 22167017 F: (84-28)62571985	Pmh.bilano@gmail.com	Producing uniform leather shoes and fashion shoes
HUONG DUONG PRODUCING AND TRADING CO.,LTD	No. 59/9 Pham Van Chleu Str., Ward 12, Go Vap Dist., Ho Chi Minh City	T: (84-28) 39875098		Producing and trading footwear



HUY HOANG WORKSHOP	205/3 Tam Dong Hamlet, Tam Thoi Ward, Hoc Mon Dist., Ho Chi Minh City	T: (84-28) 62510456 F: (84-28) 62510456	lhuytien@gmail.com	Producing and trading leather shoes
KHAI HOAN FOOTWEAR PRODUCTION JOINT STOCK COMPANY	B6/16 Tran Dai Nghia Str., Tan Kien Town, Binh Chanh Dist., Ho Chi Minh City	T: (84-28) 38770840 /41/42 F: (84-28) 38770836	congtykhaihoan@hcm.fpt.vn	Producing ladies' shoes
LACTY CO.,LTD	3-5 Ten Lua, An Lac A Ward, Binh Tan Dist., Ho Chi Minh City	T: (84-28) 38750410, 38754536 F: (84-28) 38754204, 37509002		Producing sport shoes
LE GIA SHOES CO., LTD	27 Tay Lan Str., Group 7, Binh Tri Dong A Ward, Binh Tan Dist., Ho Chi Minh City	T: (84-28) 37540389 F: (84-28) 37507920	sale@tpfootwear.com	Producing mocasin shoes, boots and slippers
LONG THANH FOOTWEAR WORKSHOP	65-67A-67B, Thap Muoi, Ward 2, Dist. 6, Ho Chi Minh City.	T: (84-28) 39626441 F: (84-28) 39696099	lothagico@hcm.vnn.vn	Producing and processing men and children's shoes
MAN DAT CO.,LTD	No 14 Road No 9, Binh Thoi Ward, 11 Dist., Ho Chi Minh City	T: (84-28) 39626441 F: (84-28) 39627374	mandaco@vnn.vn	Producing various kind of footwear
MY MY CO.,LTD	1076 Ta Quang Buu Str., Ward 6, Dist. 10, Ho Chi Minh City	T: (84-28) 39819065	mandaco@vnn.vn	Producing and processing shoes
NAM A FOOTWEAR IMPORT – EXPORT JOINT STOCK COMPANY	426 Dao Duy Anh Str., Ward 9, Phu Nhuan Dist., Ho Chi Minh City	T: (84-28) 38444985 F: (84-28) 38443379	namafootwearimex@hcm.vnn.vn	Producing and processing various kinds of shoes and bags

NATURALLY FOOTWEAR PRODUCTION IMPORT EXPORT COMPANY LIMITED	45A / 1 Go Cam Dem, Ward 10, Tan Binh District, Ho Chi Minh City	T: (84 - 28) 38619282 info. F: (84 - 28)38617558	naturallyfootwear@gmail.com	Producing Footwear, Handbags,Leather shoes, Artificial shoes, Men shoes , Lady shoes, Children shoes , Boots, Slippers Flip flop, sandals, Wallet
NGHIEP PHAT CO., LTD	Lot B22/2, Vinh Loc IZ, Road 2, Binh Tan Dist., Ho Chi Minh City	T: (84-28)37651267	phuchanh0608@yahoo.com	Specializes in manufacturing - export products Sandal, Slipper made of porous material. Mousse EVA. Sale, manufacture semi - finished products - the plastic rubber, bags, shoes
NHAT TRANG JOINT STOCK COMPANY	60 TL 40 Str., Block 1, Thanh Loc Ward, Dist. 12, Ho Chi Minh City	T: (84-28) 35470158 F: (84-28) 35470159	Lena_pearls@yahoo.com	Producing fashion shoes
NHI HIEP CONSTRUCTION – TRANSPORTATION CO., LTD	12/1A Ich Thanh Hamlet, Long Truong Ward, 9 Dist., Ho Chi Minh City	T: (84-28) 37300170 F: (84-28) 37300115	nhiehiep@hcm.vnn.vn	Producing lady's shoes, sport shoes, canvas shoes
PHU LAM SHOES JOINT STOCK COMPANY	154 Ly Chieu Hoang Str., Ward 10, Dist. 6, Ho Chi Minh City	T: (84-28) 38750098 F: (84-28) 38754299	phulam@fpt.hcm.vn	Producing and processing sport shoes and lady's shoes
PHUOC BINH SHOES CO., LTD	1023 Ta Quang Buu Str., Ward 6, Dist. 8, Ho Chi Minh City	T: (84-28) 39815122 F: (84-28) 39815123	mongnga@rickasia.com.vn	Producing canvas shoes
PHUONG MINH NGOC PTE	270 G Vo Thi Sau, Ward 7, Dist. 8, Ho Chi Minh City	T: (84) 903135335 / 933400374		Producing and Trading premium footwear

QUOC DINH PTE	9/38 Thong Nhat, Ward 15, Go Vap Dist., Ho Chi Minh	T: (84) 983322996	nguyenbaonhan6590@yahoo.com	Producing and Trading footwear	TAN BINH EXPORT COMPANY	9-15 Le Minh Xuan, Ward 7, Tan Binh Dist., Ho Chi Minh City	T: (84-28) 38652394 F: (84-28) 38652491	titco915@yahoo.com	Producing and exporting various kinds of shoes and bags
QUOC HUNG TRADING-SERVICE AND TECHNOLOGY CO.,LTD	98 Nguyen Huu Tien Str., Tan Thanh Ward, Tan Phu Dist., Ho Chi Minh City	T: (84-28) 8162894 F: (84-28) 37932647	quochung200859@yahoo.com	Producing and Trading saving shoes, sandals and sport shoes	THACH VU CO.,LTD	2/25 Nguyen The Truyen, Tan Son Nhi Ward, Tan Phu Dist., Ho Chi Minh	T: (84) 902633324		Trading footwear
RUBBER TECHNOLOGY JOINT STOCK COMPANY	18D Ngo Quyen Str., Dist. 5, Ho Chi Minh City	T: (84-28) 38555071 F: (84-28) 38555213	rubimex@rubimex.vn	Producing various kinds of canvas shoes, rubber shoes	THAI DUONG SHOES CO.,LTD	3/334 Nhi Tan 1 Hamlet, Tan Thoi Nhat Ward, Hocmon Dist, Ho Chi Minh	T: (84-28)37132159 F: (84-28)37132019	giaythaiduongco@vnn.vn	Producing & Trading footwear
SAGODA CORPORATION	12/78 Phan Huy Ich Str., Ward 14, Go Vap Dist., Ho Chi Minh City	T: (84-28) 35890155 F: (84-28) 38940435	info@sagoda.com.vn / bvduduc@sagoda.com.vn	Producing leather and synthetic goods: shoes, bags	THANH TRUNG PRODUCING TRADING REALTY CO.,LTD	No.72B, Dinh Tien Hoang Str., Da Kao Ward, Dist.1, Ho Chi Minh City	T: (84-28)38222837 F: (84-28) 39117355		Producing and trading footwear...
SAI GON LEATHER GARMENT COMPANY (SALECO)	71/1 Quang Trung Str., Ward 14, Go Vap Dist., Ho Chi Minh City	T: (84-28) 38353820 F: (84-28) 38390401	mayda@hcm.vnn.vn	Manufacturing and exporting various kinds of shoes and bag	THANH TUONG CO.,LTD	108 Road 19E, Quarter 2, Binh Tri Dong B Ward, Binh Tan Dist, Ho Chi Minh	T: (84-28)37541356		Producing footwear
SAI GON LEATHER PRODUCTS AND FOOTWEAR IMPORT-EXPORT COMPANY (Leaprodexim Sai Gon)	27 Road 65, Group Tan Quy Dong, Tan Phong Ward, Dist. 7, Ho Chi Minh City	T: (84-28) 37754311 / 38 231334 F: (84-28) 38299217	leaprosgn@hcm.vnn.vn	Producing and trading leather products and shoes	THIEN HOA TRADING AND SERVICE CO., LTD	77 Doan Nhu Hai Str., Ward 12, Dist. 4, Ho Chi Minh City	T: (84-28) 38269757 F: (84-28) 38269759	thienhoa@hcm.vnn.vn	Producing various kinds of shoes
SAI GON SHOES JOINT STOCK COMPANY	419 Le Hong Phong Str., Ward 2, Dist. 10, Ho Chi Minh City.	T: (84-28) 38353820 / (84-28) 38351903 F: (84-28) 38390401	httai@hcm.vnn.vn / httai@sashoco.com.vn	Manufacturing and exporting various kinds of shoes and bag	THIEN LOC CO.,LTD	108 Nguyen Anh Thu Str., Hiep Thanh Ward, 12 Dist., Ho Chi Minh City	T: (84-28) 37175424 F: (84-28) 37175425	thienlocshose@hcm.vnn.vn	Producing and processing sport shoes
SON QUAN JOINT VENTURE COMPANY	24 Ly Chieu Hoang, Ward 10, Dist 6, Ho Chi Minh	T: (84-28)38751806 F: (84-28) 38122925	sunkuan.jvc@hcm.vnn.vn	Producing all kind of foam sandals for export	THIEN PHAT SHOES CO.,LTD	78/43 Doan Van Bo Str., Ward 9, Dist. 4, Ho Chi Minh City	T: (84-28) 39400154 F: (84-28) 38266951	Thienphatshoes@yahoo.com; Trinhthituat@yahoo.com	Producing leather shoes, mocasin shoes
TAI LOC PRODUCTION COMMUNICATION CO., LTD	64 Ich Thanh Str., Truong Thanh Ward, Dist.9, Ho Chi Minh City.	T: (84-28) 37300169 F: (84-28) 37300018	Huynhphuoc1925@gmail.com	Producing lady shoes and warehouse for rent					



THUAN BUOM CO.,LTD	38 Phan Van Hon Str., Tan Thoi Nhat Ward, Dist. 12, Ho Chi Minh City	T: (84-650) 3825554/ (84-28) 38833322 F: (84-650) 3826058/ (84-28) 38833321	info@thuanbuom.com	Producing and exporting leather shoes for men	VIEN THINH SHOES CO.,LTD	19/6 Nguyen Binh, Phu Xuan, Nha Be, Ho Chi Minh	T: (84-28) 37583145 F: (84-28) 38544315	vienthinhsng@gmail.com	Producing various kind of footwear, lady shoes, man shoes and children's shoes
TICH HANH FOOTWEAR CO.,LTD	156 Le Van Quoi, Binh hung hoa A Ward, Binh Tan Dist, Ho Chi Minh	T: (84-28)38859862 F: (84-28) 37501170	tichhanh@viettel.vn	Producing & Trading footwear	VIET LAN PTE	2/38A Cao Thang Str., Ward 5, Dist.3, Ho Chi Minh City	T: (84-28)37770999 F: (84-28) 37770666		Garment, beaded bags and footwear manufacturing for export
TIN DUC SHOES WORKSHOP	5A Nguyen Thai Binh Str.,Ward 4, Tan Binh Dist. , Ho Chi Minh City	T: (84-28) 38440036 F: (84-650) 3577239		Producing various kinds of footwear	VIET SUN INVESTMENT JOINT STOCK COMPANY	2/17 Le Thi Hong, Ward 17, Go Vap Dist, Ho Chi Minh	T: (84-28)22402221 F: (84-28) 38946637		Producing leather shoes
TON PHAT CROCODILE COMPANY LIMITED	5 Bis Ky Con Str., Nguyen Thai Binh Ward, 1 Dist., Ho Chi Minh City	T: (84-28) 38290188 F: (84-28) 38210738	tonphat@tonphatcrocodile.com.vn; tonphattannery@gmail.com	Livestock and tanning crocodile leather. Producing and trading products from crocodile leather	VIET TIEN FOOTWEAR PRIVATE ENTERPRISE	41/07 Binh Tay Str., Ward. 1, Dist. 6, Ho Chi Minh City	T: (84-28) 38555901 F: (84-28) 38601428	vitisho2004@yahoo.com	Producing and exporting lady's shoes
TRAN THANH PHAT CO.,LTD	39B Ly Thuong Kiet, Ward 7, District 11, Ho Chi Minh City	T: (84-28) 38558210 F: (84-28) 38554005	congtytranthanhphat@yahoo.com	Producing and Trading Footwear	VINA GIAY CORP.	180-182 Ly Chinh Thang Str., Ward 9, Dist.3, Ho Chi Minh City	T: (84-28) 39319787 F: (84-28) 39318343	giayvietplaza@giayviet.com	Producing various kinds of shoes, sandals and slippers for men and ladies
TRUONG LOI COMPANY LTD	A Road, Binh Chien IZ, Binh Chien Ward, Thu Duc Dist., Ho Chi Minh City	T: (84-28) 38974572 F: (84-28) 38974573	orion@vnn.vn	Producing and exporting fashion ladies and children shoes	VINH HOI FOOTWEAR CO.,LTD	64 Lot Q Housing Vinh Hoi, Ben Van Don, Ward 6, Dist 4, Ho Chi Minh	T: (84-28)38265191		Producing & Trading man shoes and lady shoes
TY HUNG CO.,LTD	162A Ho hoc Lam, An Lac Ward, Binh tan Dist, Ho Chi Minh	T: (84-28)37508523 F: (84-28) 38754978		Producing premium shoes & By-products for exporting	VINH THONG PRODUCING TRADING SERVICES CO.,LTD	Lo 3-17, Group 3, Road No 13, Tan Binh, Industrial Parh Ho Chi Minh City	T: (84-28) 38155178 F: (84-28) 38155179	postoffice@vithoco.com.vn	Producing various kinds of shoes, bags, sandals and slippers for men and ladies, children shoes. Purchasing and selling materials and machineries for producing shoes, bags
VAGABOND VIETNAM CO.,LTD	56/1C Phan Van Hon, Tien Lan Hamlet, Ba Diem Ward, Hocmon Dist, Ho Chi Minh	T: (84-28)37128600		Producing & Trading footwear	VITACO CORP	80 Huynh Van Banh Str., Ward 15, Phu Nhuan Dist., Ho Chi Minh City	T: (84-28) 39973212 F: (84-28) 38457775	vietachau@vietachau.vn	Producing various kinds of shoes ,slippers, leather shoes, canvas shoes, sandals, soles and hells

VN - SUNFLOWER CO.,LTD	372 Chien Luoc, Binh Tri Dong A Ward, Binh Tan Dist, Ho Chi Minh	T: (84-28)37624986		Producing & Trading man shoes and lady shoes	PHUCDAT PTE	270/10 Le Dinh Can, Tan Tao Ward, Binh Tan Dist, Ho Chi Minh	T: (84-28) 37543409 maydongnut@ F: (84-28) 37507806 cuuchau.com	Machineries
YEN PHUONG TRADING CO.,LTD	478D Tran Hung Dao B, Ward 14, Dist 5, Ho Chi Minh	T: (84-28)38573946		Producing & Trading man shoes and lady shoes	HOANG DAT TRADING CO., LTD	319 A5 Ly Thuong Kiet street, Ward 15, Dist 11, Ho Chi Minh city	T: (84-28) 38660716 vn.hoangdat@gmail. F: (84-28) 38662513 com	Machinery
KIEN CHUA CO., LTD (The King)	Room G9, Building A, Phan Mem Industry Zone, National University, Thu Duc District, Ho Chi Minh City	T: 84-28 66526708	info@theking.vn	Producing footwear, fashion and accessories,	HIEU THANH LEATHER LIMITED COMPANY	98/27/19 Dat Moi street, Binh Tri Dong Ward, Binh Tan Dist	T: 84909007366 hitacroco@yahoo.com	Leather, Handbag
SAGODA CORPORATION	12/78 Phan Huy ich street, Ward 14, Go Vap Dist, Ho Chi Minh City	T: (84-28) 38943348 F: (84-28) 38940435	info@sagoda.com. vn/bvduc@sagoda.com.vn	Producing leather and sythetics goods (shoes, bags)	FORTUNA VIET NAM JOINT STOCK COMPANY	NO 350, k2 street, Group 15, Cau Dien, Nam Tu Liem, Ha Noi	T: (84 -24) 66872493 minhnguyencom@gmail.com	Bags, Wallet
VIET A CHAU INVESTMENT DEVELOPMENT CORPORATION	80A Huynh Van Banh street, Ward 15, Phu Nhuan Dist., Ho Chi Minh City	T: (84-28) 39973212 ~ 9 F: (84-28) 39973220	vietachau@vietachau.vn	Producing various kinds of shoes, leather, sythetic leather	VINA O' SHOES CO., LTD	Lot 41-C2 Quang Minh Industrial Zone, Me Linh Dist, Ha Noi, Viet Nam	T: (84-24) 35251470 vinoaoshoe@gmail. F: (84-24) 35251472 com	Footwear, Artificial shoes, Lady shoes, Boots, Sandals
NAFO CO.,LTD	45A / 1 Go Cam Dem, Ward 10, Tan Binh District, Ho Chi Minh City	T: (84 - 28) 39741826 F: (84 - 28)38617558	info.naturallyfootwear@gmail.com	Producing Footwear, Handbags,Leather shoes, Artificial shoes, Men shoes , Lady shoes, Children shoes , Boots, Slippers Flip flop, sandals, Wallet	AN THUAN PHAT CO., LTD	Road 33 Nguyen Binh Khiem, Da Kao, Ward 1, Ho Chi Minh city	T: (84-28) 35282423 xuanhien@gal.com.vn	Footwear, Bags, wallet, Accessories, Lady shoes, Men shoes, Children shoes, Canvas shoes, Sandals, Decorative Accessories, Consulting
Y VIET IMPORT EXPORT AND TRADING JOINT STOCK COMPANY	40E Hoa Ma, Pham Dinh Ho, Hai Ba Trung, Ha Noi	T: (84 - 24) 39766730	minichino.com.vn	Men shoes, Bags, Wallet, Handbag, Tannery				
THANH SON JOINT STOCK COMPANY	Lac Trung IZ, Thanh Luong Ward, Hai Ba Trung Dist, Ha Noi	T: (84 - 24) 38212320 F: (84 - 24) 39715542	congtycophan thanhson@gmail.com	Leather, Wallet, Bags				



SAO MAI PLASTIC JOINT STOCK COMPANY	399/405 Ngoc Thuy Str., Long Bien Dist., Ha Noi	T: (84-24) 38717899 F: (84-24) 62693186	thotnhuacong nghiep@gmail.com	Supplying materials for shoes industry	HUONG QUE IMPORT-EXPORT CO., LTD	Group 11, Da Son, Hoa Khanh Nam Ward, Lien Chieu Dist, Da Nang City	T: (84-236) 3737078 F: (84-236) 3737088	huongquetry@vnn.vn	Producing accessories for shoes
VIET THANH NHAN CO.,LTD	12/8/3 Nguyen Phuc Lai Str., Dong Da Dist.,Ha noi	T: (84-24) 2661560 F: (84-24) 38621617		Trading accessories for shoes	CHANH DAI CO., LTD	Nhon Trach 3 IZ, Nhon Trach Dist., Dong Nai	T: (84-251) 3560367 F: (84-251) 3560366	chanhdai@gmail.com	Processing and producing shoes last
TAN BAO VU CO.,LTD	2A Tay Son Str., Dong Da Dist., Ha Noi	T: (84-24) 35112428 F: (84-24) 35117718	tanbaovuhanoi@gmail.com	Producing and trading machineries, supplying materials for leather and shoes industry (shoes last, leather product)	DANH DU SHOES CO., LTD	Hamlet 3, Long An Ward, Long Thanh Dist, Dong Nai	T: (84-251)3526488 F: (84-251) 3526489		Trading materials for footwear (shoes last)
HA THANH PRODUCTION TRADING COMPANY LIMITED	Yen My Town, Yen My Dist., Hung Yen Province	T: (84-221) 3962313 F: (84-221) 3962314	Hathanhpufoam@gmail.com	Trading and Producing accessories	HOANG CHINH CO., LTD	Road 4, Bien Hoa 1 IZ, An Binh Ward, Bien Hoa city, Dong Nai	T: (84-251)8826084 F: (84-251) 8869587		Trading materials
TRINH DIEN TRADING AND PRODUCING CO., LTD	Ngoc Dong, Ngoc Thanh, Kim Dong, Hung Yen	T: (84-221) 3823065 F: (84-221) 3627065	trinhdienhy@gmail.com	Producing shoe and textile materials: eyelets, rivets, decoration nails, roller pin buckles...	PTE VAN DONG PHAT PTE	23/23, Group 6, Tam Hiep Ward, Bien Hoa City, Dong Nai Province	T: (84-251) 3894579 F: (84-251) 3894679	thinhvdp@gmail.com	Mold for cutting
HAI HUNG JSC	Quan Thanh str., Binh Han Ward, Hai Duong City	T: (84-220) 3842488/ 0904116247	Sale@Sportshoes.com.vn	Trading chemical, machinery	TAM PHUC LOC RUBBER AND PLASTIC CO., LTD	27 lot A11, Quarter 11, Tan Phong Ward, Bien Hoa City, Dong Nai Province	T: (84-251) 3899293		Trading rubber and chemical for shoe industry
AN KHANG PTE	Road 208, Vinh Khe, An Dong, An Duong, Hai Phong City	T: (84-225) 3913600 F: (84-225) 3913600	quangkhanh222@gmail.com	Prodicing materials for shoes	TUAN THANH SHOES CO., LTD	220/50 Road National 15, Tan Mai ward, Bien Hoa City, Dong Nai Province	T: (84-251) 3812187 F: (84-251) 3812891		Trading accessories for footwear
DUC LUONG PTE	118 Ly Thuong Kiet Str., Hai Phong City	T: (84-0)912551217		Producing PVC, TPR shoes	DO HOA LONG SHOE CO.,LTD	Block My Hiep, Thai Hoa Town, Tan Uyen Dist. Binh Duong Province	T: (84-274) 3625303 /04/05 F: (84-274) 3625307	Vietnam@china-thl.com	Producing shoes: boot, dance shoes... and material for shoes
NGUYEN THIEN CHINH PTE	3/12 Nguyen Cong Tru str., Le Chan Dist., Hai Phong	T: (84-0) 1685409905		Producing PVC Labels, shoe PVA insoles	DONG HUNG TECHNOLOGY JOINT COMPANY	Lot 3,2, Road 2, Tan Dong Hiep IZ, Di An Town Binh Duong Province	T: (84-274) 3727015 /15/16/17 F: (84-274) 72716/3	kinhdoanh@donghungfootwear.com	Producing all kinds of footwear (canvas, leather, synthetic, boots), machineries for producing shoes, soles
SAO SANG CO., LTD	60A Dien Bien Phu Str., Hong Bang Dist., Hai Phong City	T: (84-225) 39977777 F: (84-225) 3629792	saosangco@vnn.vn	Producing sandals, form and out - soles					

MINH DUC CO., LTD	28 DT 747 Road, Song Than 2 IZ, Di An Dist., Binh Duong Province	T: (84-274) 3752749 F: (84-274) 3752748	vanngoclan2004@yahoo.com.hk	Shoe mold manufacturing	AN THIEN LY CO., LTD	155 Ben Chuong Duong, Cau Ong Ward, District 1, Ho Chi Minh City	T: (84-28) 38377380 - 38365708 F: (84-28) 38368988	anthienly@vnn.vn	Manufacturing materials for footwear – Inner sole: Tex-an
NAM BINH CO., LTD	20C Noi Hoa, Binh An Ward, Di An Dist., Binh Duong Province	T: (84-274) 3771170 F: (84-274) 3771169	nambinhshoes@vnn.vn	Manufacturing leather and synthetic fabric shoes	AN THUAN PHAT CO., LTD	Road 33 Nguyen Binh Khiem, Da Kao, Ward 1, Ho Chi Minh city	T: (84-28) 35282423	xuanhien@gal.com.vn	Footwear, Bags, wallet, Accessories, Lady shoes, Men shoes, Children shoes, Canvas shoes, Sandals, Decorative Accessories, Consulting
	DT 741, An Hoa Hamlet, Hoa Loi Village, Ben Cat Dist., Binh Duong Province	T: (84-274) 3588366 F: (84-274) 3588365	js1-rb@gesfhone.com.vpbn	Special machinery manufacturing for footwear (soles)	BACH DIEN PRODUCING AND TRADING CO., LTD	No. 5, 460 street, Thanh An hamlet, Trung An commune, Cu Chi Dist., Ho Chi Minh City	T: (84-28) 37953882 /37953883 F: (84-28) 37956506		Business equipment, shoes accessories and shoes mold
GIA TAN PRODUCING - TRADING AND SERVICES CO., LTD	D3/38, Hamlet 4, Hung Long Commune, Binh Chanh Dist., Ho Chi Minh City	T: (84-28) 22147782/ 37690075 F: (84-28) 37690075		Producing materials for shoes and Processing shoe shine	CHI THANH CO.,LTD	103/36A Dang Chat Str., Ward 2, Dist. 8, Ho Chi Minh City	T: (84-28) 38501357 /38517971 F: (84-28) 38518229	chithanhshoeslast@hcm.vnn.vn	Producing shoeslast
HO NU TRADING AND SERVICES CO., LTD	No. 519 Hoa Hao Str., Ward 7, Dist.11, Ho Chi Minh City	T: (84-28)38550013 F: (84-28) 39553266		Providing accessories for shoes, handbags	COAST PHONG PHU CO., LTD	Tang Nhon Phu B Ward, 9 Dist., Ho Chi Minh City	T: (84-28) 38960309 F: (84-28) 38969464	Cindy.quach@coast.com	Producing and supplying sewing for footwear
HUYNH QUY PRODUCING AND TRADING PTE	F3/73 quarter 6, Lane 2, Binh Tri Dong A ward, Binh Tan Dist., Ho Chi Minh City	T: (84-28)37625016 F: (84-28) 37625070		Form footwear manufacturing plastic with aluminium	DAI TOAN PRODUCING AND TRADING PTE	372/6 Tan Thoi Hiep, Quarter 3, Tan Thoi Hiep Ward, Dist. 12, Ho Chi Minh City	T: (84-28) 66598445 F: (84-28) 62561361	goodfa18@gmail.com	Producing outsoles
434 INVESTMENT JOINT STOCK COMPANY	2/434 Binh Dang Str., Binh Hoa Ward, Thuan An Dist., Ho Chi Minh City	T: (84-28) 3713714 F: (84-28) 3713713	bichct@thaibinhshoes.com.vn	Producing leather shoes and bags, trading shoes material	DONG MINH PRODUCING AND TRADING CO., LTD	2/2 Lo Sieu, Ward 16, District 11, Ho Chi Minh City	T: (84-28) 36014648 F: (84-28) 39606587	cty@khuonbedongminh.com.vn	Producing mold and knives for cutting press
N GIANG SHOES ONE MEMBER CO., LTD	167/2 Nguyen Anh Thu Str, Trung My Tay ward, Dist 12, Ho Chi Minh City	T: (84-28) 37189393 F: (84-28) 37189398	ags@hcm.vnn.vn	All kinds of Sport shoes Fashion shoes, Sandals, Snow-Boo, Slippers, Rubber soles...	DUC LOC MANUFACTURING AD TRADING CO., LTD	433 Lac Long Quan, Ward 5, Dist. 11, Ho Chi Minh City	T: (84-28) 38650065 F: (84-28) 39742612		Producing and trading last shoes TPR and crude rubber



HAO CUONG ONE MEMBER CO., LTD	5/10 Binh Dong, Ward 15, Dist., 8, Ho Chi Minh	T: (84-28) 39 802025 F: (84-28) 39735217	haocuongco@yahoo.com	Machineries and Materials for Shoes Industry	KIM PHAT THINH PRODUCING AND TRADING CO., LTD	105/73 Nguyen Thi Tu Str., Binh Hung Hoa B Ward, QBinh Tan Dist., Ho Chi Minh City	T: (84-28) 62510005 F: (84-28) 37103272	tankimsanh@gmail.com	Producing mold and knives for cutting press
HOA HUNG LONG CO.,LTD	245/60 Hoa Binh Str, Hiep Tan Ward, Tan Phu Dist, Ho Chi Minh City	T: (84-28) 39735216 F: (84-28) 39735217	hoahunglong@yahoo.com.vn	Producing PU soles	KIM TUONG PLASTIC PRODUCING AND TRADING CO., LTD	581 Au Co, Phu Trung Ward, Tan Phu Dist., Ho Chi Minh City	T: (84-28) 38655838 F: (84-28) 38652927	contact@ktplastic.com	Specializing in manufacturing PVC-TPR soles and accessories for footwear.
HOANG DAT TRADING CO., LTD	319 A5 Ly Thuong Kiet street, Ward 15, Dist 11, Ho Chi Minh city	T: (84 - 28) 38660716 F: (84 -28) 38662513	vn.hoangdat@gmail.com	Machinery	LIEN DOAN PLASTIC TRADING CO., LTD	187 Tran Quy Str., Ward 4, Dist. 11, Ho Chi Minh City	T: (84-28) 38559220 F: (84-28) 39551328	haidoanngoc@lidoco.com.vn	Manufacturing PU shoes soles and EVA shoes
HOANG LAN SHOES PRODUCING CO.,LTD	72 Ly Tu Trong Street, Ben Thanh Ward, District 1, Ho Chi Minh City	T: (84-28) 3827 5482 F: (84-28) 38218702		Shoes manufacture and wholesale	LIEN HUNG CO., LTD	F10/79 Hamlet 6, Binh Tri Dong ward,Binh chanh Dist, Ho Chi Minh City	T: (84-28) 837505152 F: (84-28) 837507096		Producing and trading accessories for shoes production
HUNG GIA PHUC SHOES JOINT STOCK COMPANY	No. 18/102 Cao Lo Str., Ward 4, Dist.8, Ho Chi Minh City	T: (84-28)66515759 F: (84-28) 62631062		Producing and trading accessories	MINH DIEU CO., LTD	11/12 Nguyen Van Quy Str., Phu Nhuan Ward, Dist. 7, Ho Chi Minh City	T: (84-28) 38731299 F: (84-28) 37731059	Midico9@vnn.vn	Producing high grade soles from polyurethane
HUNG LONG CO., LTD	E40 Nhat Tao Str., 7 Ward, 11 Dist., Ho Chi Minh City	T: (84-28) 38554479 F: (84-28) 38531107	tanbaovuhanoi@gmail.com	Producing ABS heel, PU, PVC soles and materials	MY NGA PRODUCTING - TRADING CO., LTD	B1/23 Hamlet 2, Binh Tri Dong Ward, Binh Chanh Dist., Ho Chi Minh City	T: (84-28) 38859215 F: (84-28) 38859212		Manufacturing leather and synthetic fabric shoes
HUONG VIET PRODUCING - TRADING AND SERVICE CO.,LTD	No. 118/80/1 Le Trong Tan Str., Tay Thanh Ward, Tan Phu Dist., Ho Chi Minh City	T: (84-28)38161889		Production liner with cinnamon insole	NHAT TIN TECHNOLOGY JSC	122A, 47 Str., Tan Quy ward, 7 District, Ho Chi Minh	T: (84-28) 3775 3678 / 3775 3679 F: (84-28) 3775 3679	info@ntcad-cam.com.vn; support@ntcad-cam.com.vn	Supplying cutting machines for shoes industry, shoe design software
INDOCHINA GLOBAL CO.,LTD	115 Pham Viet Chanh str., Ward 19, Binh Thanh dist., Ho Chi Minh	T: (84-28) 62853819	info@indochinaglobal.com	Accredited Suppliers Sourcing, Full Process Quality Control, Product Development	PHONG MAO PRINTING CO., LTD	F2/2/2 Vinh Loc, Hamlet 6, Vinh Loc B Commune, Binh Chanh Dist., Ho Chi Minh	T: (84-28) 62663179 F: (84-28) 62663196	fengmao@viettel.vn; leleanh@yahoo.com	Printing for shoes and Trading shoe accessories and materials
KIM HUNG PRODUCING AND TRADING ACCESSORIES CO., LTD	No. 31 Ton That Hiep Str., Ward 13, Dist.11, Ho Chi Minh City	T: (84-28) 39625354 F: (84-28) 39627843	cosokimhung@gmail.com	Producing accessories for shoes (rivet for footwear)					

PHUCDAT PTE	270/10 Le Dinh Can, Tan Tao Ward, Binh Tan Dist, Ho Chi Minh	T: (84 - 28) 37543409 F: (84 - 28) 37507806	maydongnut@cuuchau.com	Machineries	TAN HIEP LUC CO., LTD	186 Duong Tu Giang Str., 4 Ward, 11 Dist., Ho Chi Minh City	T: (84-28) 38558061 / 39553101 F: (84-28) 39553216	tanhiepluc@hcm.vnn.vn	Producing manufacture of mould, Hydraulic & Shoe - Trading Machineries and Materials for shoe
PMP CO., LTD	38 Quarter 3, Road 1A, Binh Tri Dong B Ward, Binh Tan Dist., Ho Chi Minh City	T: (84-28) 37515766 F: (84-28) 37513023	goldenworld-rink@hcm.vnn.vn	Trading machineries and materials for shoes industry	TAN KIM SANH CO., LTD	A5/79, Hamlet 1, Co-Hamlet 1-2, Vinh Loc A Commune, Binh Chanh Dist., Ho Chi Minh	T: (84-28) 37654873 / 37654874 F: (84-28) 37654910	tankimsanh@gmail.com	Mold for cutting
PMP CO., LTD	38 Quarter 3, Road 1A, Binh Tri Dong B Ward, Binh Tan Dist., Ho Chi Minh City	T: (84-28) 37515766 F: (84-28) 37513023	goldenworld-rink@hcm.vnn.vn	Trading machineries and materials for shoes industry	THAI KHANH CO., LTD	18 Road 13, Group Binh Hung, Binh Hung Ward, Binh Chanh Dist,	T: (84-28) 54305261 F: (84-28) 54303735	thaikhanhplastic@yahoo.com	Supplying machineries for shoes industry
QUE BANG PRODUCING - TRADING JSC	319/C6-C7 Ly Thuong Kiet Str., Dist. 11, Ho Chi Minh City	T: (84-28) 38660734 F: (84-28) 38660735	quebang@hcm.vnn.vn	Producing and processing shoes and materials for shoes	THUAN QUANG PRODUCING AND TRADING PTE.,	9/4 Ha Huy Tap Str., Thanh Loc Ward, Dist. 12, Ho Chi Minh City.	T: (84-28) 37160331 F: (84-28) 37161031		Producing assessories for shoes
RANG DONG PLASTIC JOINT STOCK COMPANY	190 Lac Long Quan Str., Ward 3, Dist. 11, Ho Chi Minh City	T: (84-28) 39692272/ 39606252 F: (84-28) 39692843	nhuarangdong@rdplastic.vn	Manufacturing and trading plastic goods, import and trading raw materials chemicals and machineries for Shoes	THUY LOI PRINTING CO., LTD	135/13 Tran Quang Co, Phu Thanh Ward, Tan Phu Dist., Ho Chi Minh	T: (84-28) 39786992	inthuyloi@gmail.com	Producing and Exporting packaging
SAI GON LEATHER CO.,LTD (LEASGO)	139 Xo Viet Nghe Tinh, Ward 17, Binh Thanh Dist, Ho Chi Minh City	T: (84-28) 38405731 F: (84-28) 39551517		Trading materials, velvet fabric	TRIEU PHONG SHOES CO., LTD	Lot II-11, CN 8-9 Road, Tan Binh Industrial Zone, Tan Phu Ward, Ho Chi Minh City	T: (84-28) 54356917 /18 F: (84-28) 54443170	plastic@trieuphong.com.vn	Producing & Trading footwear materials: sandal straps, eyelet, hanger, shoe sole, 3-D labels, plastic ring...
SON LONG TRADING PRODUCTION COMPANY LIMITED	59 Road 11, Group 4, Linh Xuan Ward, Thu Duc Dist., Ho Chi Minh	T: (84-28) 62835373 F: (84-28) 62835387	sonlongvn@gmail.com	Producing insole and texsole marterials	VI CAM JOINT STOCK TECHNOLOGY-SCIENCE	459 Bat Hat Str., Ward 8, Dist. 10, Ho Chi Minh City	T: 0903 699 145 F: (84-28) 38563137		Distributing software for design of moulds
TAM HONG HA CO., LTD	22/12 Le Thi Hong, F12, Go Vap Dist., Ho Chi Minh	T: (84-28) 38944221 F: (84-28) 39897908	tamhongha@gmail.com	Supplying fabric for shoe industry	VIET A CHAU INVESTMENT DEVELOPMENT CO.,LTD	80 Huynh Van Banh Str., Ward 15, Phu Nhuan Dist., Ho Chi Minh City	T: (84-28) 39973212 F: (84-28) 38457775	vietachau@hcm.vnn.vn	Producing various kinds of shoes, and materials: soles, hells, synthetic leather, PU, TPL, Metal mold



VIET AU SOURCING CO.,LTD	Floor 17, Bitexco Tower19-25 Nguyen Hue St., Ben Nghe Ward, District 1, Ho Chi Minh City	T: (84-28) 38217324 F: (84-28) 38217319		Providing sources for shoes industry	VIET KHANH PHU CO., LTD	Lot A14 - A15 Dien Phu Industrial cluster, Dien Phu Commune, Dien Khanh District, Khanh Hoa Province, Vietnam	T: (84-258)3770579 F: (84-258)3770578	kimbaongoc@khatoco.com	Handbags, wallets, purse, belts, sandals, key chain, leather accessories
VIET HUNG PRODUCING AND TRADING PTE.,	1769/55 Road National 1A, Tan Thoi Hiep Ward, Dist. 12, Ho Chi Minh City.	T: (84-28) 37157236 F: (84-28) 38916686	yiehshing@hcm.vnn.vn	Manufacturing and supplying middle soles	DU DUC VIETNAM CO.,LTD	Lo BIV, Tan Huong IZ, Chau Thanh ward, Tien Giang	T: (84-273) 3937568		Producing shoes and uppers
VINH HOA DONG IMPORT EXPORT MACHINERY EQUIPMENT CO., LTD	815/4/3/8 Huong Lo 2, Quarter 8, Binh Tri Dong A, Binh Tan Dist, Ho Chi Minh	T: (84-28)38779157		Machinery and Equipment	PHU KHANG SOLE	165 Phan Anh str, Binh Tri Dong ward, Binh Tan Dist, Ho Chi Minh city	T: (84-28) 62604868	ndkpp@yahoo.com	Out sole
VINH THONG MANUFACTURING- TRADING- SERVICES CO.,LTD	Lo 3-17, Industrial Group 3, National Road 13, Tan Binh IZ, Ho Chi Minh City	T: (84-28) 38155309/38155178 F: (84-28) 38155179	Vithoco@hcm.vnn.vn	Producing various kinds of shoes, bags, sandals and slippers for men and ladies, children shoes. Purchasing and selling materials and machineries for producing shoes, bags	NEW HOPE COMPANY LIMITED	2021/16/3, KP2, Dong Hung Thuan Ward, Dist 112., Ho Chi Minh city	T: (84-28)62837336	phukiengiay@gmail.com	Accessories, Lady shoes, Synthetic, Outsole, Decoretive Accessories, Fabrics
YEN LINH PACKAGING CO., LTD	30 street 10, Quarter II, Hiep Binh Chanh Ward, Thu Duc Dist., Ho Chi Minh	T: (84-28) 54037748 F: (84-28) 54225899	congtybaobiyenlinh@gmail.com	Producing paper packaging	QUOC HUNG TST CO.,LTD	98 Nguyen Huu Tien Street, Tay Thanh ward, Tan Phu Dist., Ho Chi Minh City	T: (84-28)37656330 F: (84-28) 37656331	quochungtst@gmail.com	Machine
KIEN CHUA CO., LTD (The King)	Room G9, Building A, Phan Mem Industry Zone, National University, Thu Duc District, Ho Chi Minh City	T: 84-28 66526708	info@theking.vn	Producing footwear, fashion and accessories,					

LEATHER AND SHOE RESEARCH INSTITUTE	160 Hoang Hoa Tham, Ha Noi	T: (84-24) 38454214 F: (84-24) 38454214	shoesleather@fpt.vn	Producing Tannery
CROCODILE TANNERY VIETNAM COMPANY	201 km national 5, Hung Vuong, Hong Bang, Hai Phong	T: (84-225) 3798204 F: (84-225) 3798490	casauvietnam@gmail.com	Producing Tannery
NGUYEN HONG LEATHER PRODUCING AND TRADING JSC	Na Long, Tan My, Van Lang, Lang Son	T: 0913278729		Producing Tannery
KHATOCO OSTRICH AND CROCODILE BUSINESS COMPANY	Ninh Ich Industrial Zone, Tan Phu, Ninh Ich, Ninh Hoa, Khanh Hoa Province, Vietnam	T: (84-258) 3624 077 F: (84-258) 3624 555	tannery@khatoco.com; vanphong@khatoco.com	Producing and trading ostrich and crocodile leather with many colors
TAY DO LEATHER JOINT STOCK COMPANY	2 Le Hong Phong Str., Binh Thuy Dist., Can Tho Province	T: (84-292) 3841269 F: (84-292) 3841270	tlcct@hcm.vnn.vn	Producing and trading all kinds of finished leather
GREEN LEATHER CO., LTD	Dona Que Bang Industrial zone, Thanh Phu ward, Vinh Cuu district, Dong Nai Province	T: 84-251 3966600 F: 84-251 3966717	c.bruno1812@yahoo.it	Producing Tannery
HOAN THANG COMPANY., LTD	44 Hoang Du Khuong, Ward 12, District 10, Ho Chi Minh City	T: (84-28) 38622564 F: (84-28) 38622295	hoangthangleather@yahoo.com	Producing Tannery and materials for shoes
BINH THIEU TANNERY	127/36 Au Co Str., Ward 14, Dist. 11, Ho Chi Minh City	T: (84-28) 38652758 F: (84-28) 39746053	sallydon32@yahoo.com	Producing finished leather
CUONG KY TANNERY CO., LTD	41/11 Au Co Str., Ward 9, Tan Binh Dist., Ho Chi Minh City	T: (84-28) 38653729 F: (84-28) 38653729		Producing finished leather

DAI VIET LONG CO., LTD	2276/5, 1A High Way, Trung My Tay Ward, District 12, Ho Chi Minh City	T: (84-28) 37157922 F: (84-28)38918123	dvl@hcm.vnn.vn	Producing Tannery
DANG TU KY TANNERY WORKSHOP	H24A, B - 25,26,27 IZ Binh Chanh, Ho Chi Minh City	T: (84-28) 38653028 F: (84-28) 38604747	dangtuky@hcm.vnn.vn	Specializing in producing and trading all kinds of cow, buffalo leather
DU THANH HUNG CO., LTD	161/1A Au Co Str., Ward 14, Dist.11, Ho Chi Minh	T: (84-28) 38604782		Tanning and leather, processing and dyeing of fur
HAO DUONG LEATHER CO., LTD	Lot 18A, Hiep Phuoc IZ, Nha Be Dist., Ho Chi Minh City	T: (84-28) 37800472 F: (84-28) 38660735	haoduongleather@vnn.vn	Producing and cowhide
HOA CA CROCODILES CO.,LTD	Group 1, Thanh Xuan Ward, Dist. 12, Ho Chi Minh City	T: (84-28) 37169304 F: (84-28) 37162804	hoacacrocodile@hoaca.net	Producing leather products
HOAN CAU LEATHER CO., LTD	200 Ba Hat, Ward 9, Dist. 10, Ho Chi Minh City	T: (84-28) 39270136 F: (84-28) 8346583	hoancauleather@yahoo.com	Producing Tannery
HUNG THAI BROTHERS TANNERY CO., LTD	Vinh Loc IZ - A78 - A81D St, Binh Tan Dist, Ho Chi Minh City	T: (84-28) 38657690 F: (84-28) 38601066	hungthaitannery@vnn.vn	Producing Tannery
KIM THANH LEATHER CO., LTD	86/36 Au Co Str., Ward 9, Tan Binh Dist., Ho Chi Minh City	T: (84-28) 38657204 F: (84-28) 39741979	kimthanhco@hcm.fpt.vn	Producing mold and knives for cutting press
ONG TIEN THANH TANNERY CO., LTD	Lo C 14I KCN Hiep Phuoc, Hiep Phuoc, Nha Be, Ho Chi Minh City	T: (84-28) 38734232		Producing Tannery





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Vietnam Liaison Office  
越南办事处

Rm. 409, Hoa Lam Office Building,  
No. 2 Thi Sach St.,  
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